

## **Embedding a carbon price into business strategy**



# 1,200+ companies

disclose to CDP their plans or current practice of placing a price on their carbon emissions as an approach to managing carbon risk.

# 140+ of these companies

are taking this approach further, by embedding a carbon price deeper within business strategies and operations to help take tangible action on climate change.

## Contents

|      |                                                                                                        |
|------|--------------------------------------------------------------------------------------------------------|
| 04   | <b>Executive summary</b>                                                                               |
| 05   | <b>Foreword</b>                                                                                        |
| 05   | <b>Message from investors</b>                                                                          |
| <br> |                                                                                                        |
| 08   | <b>Latest trends</b>                                                                                   |
| 10   | Sector trends                                                                                          |
| 11   | Regional trends                                                                                        |
| 12   | Policy and carbon pricing: Who prices carbon around the world?                                         |
| 14   | Disclosed prices by region: Internalizing policy prices                                                |
| <br> |                                                                                                        |
| 16   | <b>A maturing practice</b>                                                                             |
| 16   | Embedding an internal price on carbon into business strategy                                           |
| 18   | Carbon pricing is already delivering change                                                            |
| <br> |                                                                                                        |
| 20   | <b>Case studies</b>                                                                                    |
| 20   | Novartis                                                                                               |
| 21   | SUEZ                                                                                                   |
| 22   | Saint-Gobain                                                                                           |
| 23   | Nissan Motor Co. Limited                                                                               |
| 24   | Arçelik SA                                                                                             |
| 25   | Harmony Gold Mining Company Limited                                                                    |
| 26   | Royal DSM                                                                                              |
| <br> |                                                                                                        |
| 27   | <b>Appendix</b>                                                                                        |
| 27   | CDP Climate Change Questionnaire Guidance: effectively answering the internal price on carbon question |
| 28   | Full list of companies using and planning to use an internal price on carbon                           |

In this report, all price values are in USD unless otherwise stated (see currency conversion rates on page 28). All emissions are reported in metric tons. All data is based on the responses of CDP 2016 climate change and supply chain information requests (only responses submitted prior to September 5, 2016).

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## Executive summary

### More than ever, investors are demanding comprehensive climate disclosure.

This includes assurance that companies are lowering their risk exposure to policies that place a price on carbon and reallocating capital to deliver higher returns in a low-carbon economy. This report provides investors, companies and governments with an overview of how companies are responding to carbon pricing signals within the global economy.

Key findings:

#### 1. 23% more companies disclose the adoption of a price on carbon.

1,249 companies disclosed their practice of pricing carbon emissions, or their plans to soon do so. This represents a 23% increase from 2015. Companies use this approach to prepare for a carbon-constrained future by building prudent buffers into their business models today.

#### 2. A carbon price is being embedded deeper into business strategy compared to 2015.

147 companies are taking this approach further, by embedding a carbon price deeper within business strategies and operations. They have identified it as a mechanism that can help systematically achieve emissions reductions and related targets. Companies report that an internal price helps by providing an incentive or added reason to reallocate resources toward low-carbon activities; as a factor in the business case for R&D investments; and as a way to reveal hidden risks and opportunities in a company's operations and in its supply chains.

Examples of companies who highlight one or more of these reasons are Anglo American Platinum, Arçelik SA, Autodesk Inc., Bouygues, Cummins Inc., ENGIE, Harmony Gold Mining Company Limited, Kering, Microsoft Corporation, Nissan Motor Co. Ltd, Novartis, Royal DSM, Saint-Gobain, Sky Plc, Societe Generale, SUEZ, TD Bank Group, and Vina Concha y Toro SA.

#### 3. Companies using an internal carbon price are seeing tangible impacts.

37 companies have disclosed a tangible impact as a result of internalizing a cost on carbon. They describe a variety of ways in which this tool has directly shifted investments toward energy efficiency measures, low-carbon initiatives, energy purchases, and the development of low-carbon product offerings.

#### 4. Large numbers of companies may be at risk.

While 370 companies in 14 high-emitting industries say they are adopting carbon pricing, over 500 say they do not plan to do so. Approximately 400 of these are headquartered in countries who are considering, are currently or have already implemented a price on carbon. The number of companies potentially at risk is likely to be even larger given the multinational nature of many of these companies and the wider sectoral coverage of some carbon taxes. As data around carbon exposure continues to improve, investors

may question the risk-preparedness of these companies for climate regulations.

#### 5. Corporate carbon pricing has increased noticeably in some regions.

This year's reported increase is prevalent in all regions. Notable increases were from companies headquartered in Brazil, China, India, Japan, Mexico, the Republic of Korea, and the U.S. Some of these countries have carbon pricing policies in operation or policy proposals under consideration. Others do not. It is too early to tell whether these increases come as a result of corporate reactions to the Paris Agreement, price signals from national policies, or are indicative of a new corporate norm.

#### 6. Price levels vary by region.

Only 30% of companies disclosed the price(s) they use, ranging from <\$1 to >\$800.

Typically, if clear regulatory carbon price signals exist, the bulk of disclosed corporate price levels will follow the policy price. For example, many companies in Canada and the Republic of Korea disclosed price levels consistent with the prevailing carbon price levels due to regulation. In contrast, corporate price levels varied significantly across European companies, which could be due to the variety of carbon pricing policies operating in the region. U.S. companies also disclosed a big price range—and many signals that factored into price calculations, including the EU's and California's emissions trading systems and the U.S. Environmental Protection Agency's social cost of carbon.

#### 7. Pricing practices vary by sector.

Of all the companies that responded to CDP's internal carbon pricing question, the Utilities and Energy GICS sectors had the highest proportion of companies reporting that they currently price or plan to price carbon—63% of Utilities disclosers and 52% of Energy disclosers.

This compares with 30–40% of disclosing companies in the Financials, Telecommunication Services and Materials Sectors, and 19–25% in Health Care, Consumer Discretionary, Information Technology, Consumer Staples and Industrials. ▼

This report's findings are based on disclosures of 5,759 companies who responded to CDP's 2016 climate change and supply chain information requests, made on behalf of investors with \$100 trillion in assets, and purchasing organizations with over \$2 trillion in spending power.

## Foreword

Lance Pierce, President, CDP North America



### I am delighted to launch this report on the eve of Climate Week in New York. The results reported in this release of annual CDP data are a sign of increasingly concerted action by business to deal with the risk of a changing climate.

As co-Chair of the business engagement working group of the World Bank's Carbon Pricing Leadership Coalition, I have witnessed some of this progress up close as the private sector continues to increase its vocal support for, and implementation of, carbon pricing. We believe the progress seen here represents another milestone in a historic year of international agreements and action on climate change. Additionally, we anticipate the first release of guidance by the Task Force on Climate-related Financial Disclosures, as well as the potentially early entry into force of the Paris Agreement. Both are significant milestones.

While the cumulative impact of these developments has yet to be fully measured, the responses to CDP's 2016 disclosure request indicates that the move toward carbon pricing we reported last year continues apace. This report highlights a continuing trend that companies are relying on low-carbon activities in their corporate strategies as a response to changing price signals within the economy.

Our data show a 23% increase in the number of major companies using, or planning to use, an internal price on carbon as an approach to managing carbon risk. It is particularly exciting to note that companies are beginning to report tangible impacts as a result of using an internal carbon price within their business planning processes. Carbon pricing schemes are driving change in corporate behavior—not yet, however, at the rate and scale necessary to keep global temperature rise to well below 2°C.

When companies and investors internalize the cost of carbon by attaching a monetary value to each unit of CO<sub>2</sub>e, it enables them to account for and manage carbon risk throughout their operations and supply chains, or their portfolios. Companies do this when they realize they are exposed to various forms of systemic risk and seek to manage it through pricing their climate-related emissions. Business decision makers may use carbon pricing as a tool to

test their strategy against future scenarios or to help drive investment towards climate-aligned corporate goals, be it an emissions reduction target, an energy related challenge, or the creation of a new low-carbon product line.

This latter approach is an exciting new development, as this report discusses. A group of companies are now reporting plans to take their use of an internal price on carbon to the next level: using it to help execute a corporate climate target. Saint-Gobain and SUEZ, for example, have assigned a higher price for investing in low-carbon R&D, while Nissan applies it when choosing between investments that will help achieve their emission reduction targets.

Readers will note that we have included a message from investors in this year's report. There is a seachange happening in the investment world on this issue and demand for CDP data has dramatically increased on the part of investors who are reading the 'writing on the wall' as they seek to identify high-carbon activities in their portfolios. Investors and owners are looking for clear signs that companies are managing risk and seizing opportunities, demonstrating that they can successfully chart a course into the economy of the future. Showing you are embedding climate change into the heart of your business strategy is a critical part of this process. Internalizing a price on carbon and disclosing when and how you use it can demonstrate preparedness for future climate-related challenges and opportunities.

We hope you find this report useful for your own planning activities, and we look forward to helping companies and investors to lower their carbon footprint, and their carbon risk. ▼

## Message from investors

Jack Ehnes, CEO, CalSTRS

Mats Andersson, Former CEO of AP4 and  
Vice-Chairman of the Global Challenges Foundation

### This report comes at a critical time in the global journey to tackle the risk that climate change represents.

It is critical that companies demonstrate how they are taking climate change seriously and are properly managing it.

While this material risk is something that pension funds such as CalSTRS and AP4 have been focused on for many years now, it is clear that we are seeing a progressive shift in how much attention the investment community at large is placing on climate change. This will have a significant impact on how capital is allocated in the future.

For CalSTRS, AP4 and other long-term investors and shareholders, climate change represents a potential permanent capital loss and consequently a significant drag on investment returns. As public pension funds, CalSTRS and AP4 have hundreds of thousands of members and stakeholders relying on the secure retirement future that we are here to provide in perpetuity—it is absolutely critical that we take action to guard against this risk.

The momentum and surrounding awareness around the impacts of climate change triggered by the Paris Agreement is only one of the signs of change felt by the financial community. 2016 is a big year for our sector as well, with green finance featured as a major focus at the recent G20 meeting in China, followed by the Task Force on Climate-related Financial Disclosures publishing its main report before the end of this year. The latter refers to the task force established by the G20's Financial Stability Board to develop consistent, voluntary climate-related risk disclosures that companies can use when providing information to investors, lenders, insurers, and other stakeholders. Transparency is even more vital than ever before.

This increasing focus on risk disclosures signifies that the industry will be seeking firm assurance that the companies they invest in have recognized climate risk and are properly managing it. For companies, this means not only managing their exposure to climate impacts but also increasing climate regulation and related economic policies being put into place globally. To deliver on their goals, governments are hard at work implementing policies that incentivize low-carbon and discourage high-carbon activities. Ultimately, these policies will elicit a change in price signals in the economy, with high-carbon activities becoming cost-prohibitive.

More importantly, these activities cost the economy much more in terms of the increased risk they bring, which is why governments increasingly turn to carbon pricing as an effective economic tool for driving down emissions. It is not a question of whether or not companies will be required to pay a price on carbon (either in the form of a tax or within a cap-and-trade system)—in fact, they are already required to do so in many places, and it will not be long before these prices will escalate across many of the world's markets.

In our funds, we have already begun to identify the worst performers—the worst polluters in each sector—to mitigate risk in our portfolio. We believe that these companies will be doubly hit in the economy of the future—not only will their P&L be damaged, but they will also be significantly devalued over the long-term, which greatly concerns us as shareholders.

Additionally, we are actively engaging with various companies to ensure our capital is allocated to lower-risk, higher-return activities. Because pension funds are not only investors but owners too, we play active roles on selection committees for major companies which we own and can therefore bring a significant voice as part of the discussion in the life of a company and its overall governance and performance. And no CFO wants to tell their board that pension funds will no longer be investing in them as they are deemed unsustainable over the long-term.

This is why it is critical that companies are able to demonstrate how they are taking climate change seriously and are properly managing it. As the momentum for full disclosure in this area increases, we will not only be looking at company emissions but also analyzing how climate risk mitigation is embedded within their corporate strategies. Those companies who show investors and owners that they take this issue seriously and have a plan in place to tackle it will enjoy a lower cost of capital in the future against those that don't.

This is why we are pleased to see the growing trend of companies internalizing the cost of carbon. CDP's report documents the growing trend of companies disclosing that they are pricing carbon into their investment decision-making processes. This is simple risk management and in some sectors should be the norm. What is even more interesting to see is the growing group of companies who set a corporate carbon price and use it to deliberately achieve a strategic goal—whether to drive down emissions, increase low-carbon assets or stimulate a new climate-friendly line of products. This clearly signals to us an important change is underway and the momentum is growing at a global scale.

Companies that set a meaningful emissions reduction target and clearly price carbon into their corporate decision making process

are demonstrating to shareholders that they are gradually maturing in their approach to climate change and their knowledge-base and understanding of the impacts of lack of action. This is why this report and the work that CDP is undertaking to increase corporate engagement and disclosure in this area is so very important. We look forward to seeing more companies measuring their carbon, pricing it, delivering reductions and reporting on it in the coming years. ▼



Jack Ehnes  
CEO  
CalSTRS



Mats Andersson  
Former CEO of AP4  
Vice-Chairman of the Global  
Challenges Foundation

## Latest trends

**1,249 companies are disclosing to CDP their plans or current practice of putting a price on carbon emissions because they understand that carbon risk management is a business imperative. This represents a 23% increase from 2015.**

▼▼  
**The use of internal carbon pricing is maturing and establishing itself as a driver of real change.**

More than ever, investors are demanding comprehensive climate disclosure—including assurance that companies are adequately lowering their risk exposure to policies that place a price on carbon and reallocating capital toward areas of their business that will see a higher return in a low-carbon economy. Disclosures to CDP in 2016 capture the corporate response: **517** companies are already using internal carbon pricing as an accounting and risk management tool (19% increase from 2015), and an additional **732** disclose plans to implement one by 2018 (26% increase from 2015).

These companies, across all industries and geographies, have identified internal carbon pricing as an approach to building prudent buffers into their business models to prepare for a carbon-constrained future. They have told CDP that embedding the cost of carbon into operations and economic forecasts can help them better mitigate the risks posed by existing or emerging carbon pricing regulations, prioritize energy efficiency, and drive investments in renewable energy purchases and other GHG emissions reduction activities.

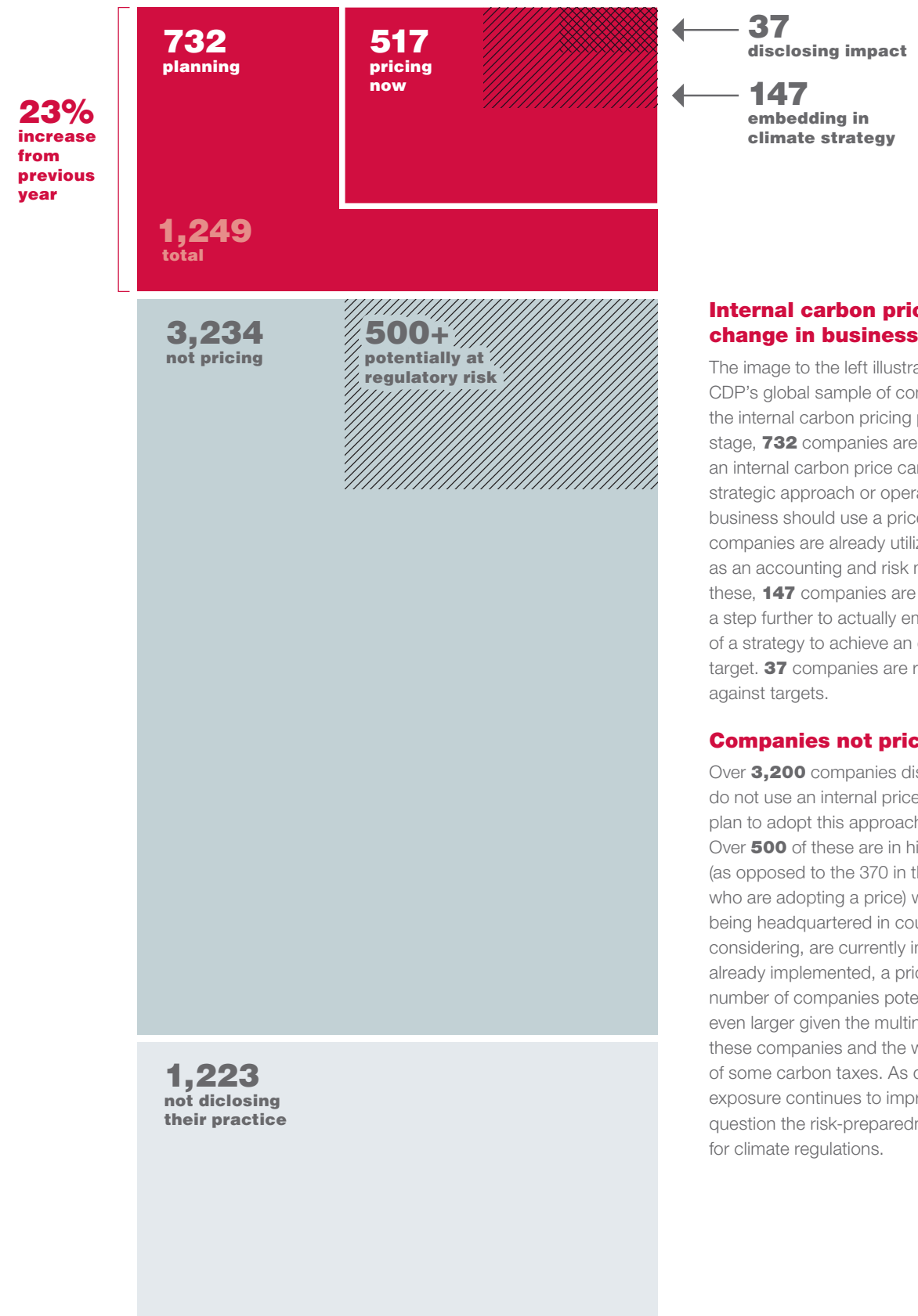
This year's data demonstrates that the use of internal carbon pricing among corporations is also maturing and establishing itself as a driver of real change in business practices.

**147** companies are embedding an internal carbon price ever deeper within business strategies and across operations in order to take tangible action on climate change. These companies have identified carbon pricing as a mechanism to systematically achieve emissions reductions and related targets mandated by management.

A sub-set of **37** companies describe a variety of ways in which this tool has directly impacted budget allocations or investment decisions, which has resulted in tangible changes. Examples include shifting investments toward energy efficiency measures, low-carbon initiatives, energy purchases, and the development of low-carbon product offerings.

Some companies cite the usefulness of an internal price on carbon in making the business case for low-carbon investments, as it can improve the return on investment (ROI) or an investment's 'payback period'. This signifies a distinct shift in the use of internal carbon pricing: from an input in investment decisions to one that directly supports the execution of climate targets. ▼

### Corporate carbon pricing: 2016 in numbers



### Internal carbon pricing: driving change in business practices

The image to the left illustrates the breakdown of CDP's global sample of companies into stages of the internal carbon pricing process: In the planning stage, **732** companies are considering whether an internal carbon price can assist the business's strategic approach or operations, or how their business should use a price on carbon. **517** companies are already utilizing an internal price as an accounting and risk management tool. Of these, **147** companies are taking this approach a step further to actually embed the price as part of a strategy to achieve an established climate target. **37** companies are reporting tangible results against targets.

### Companies not pricing

Over **3,200** companies disclosed to CDP that they do not use an internal price on carbon and do not plan to adopt this approach in the next two years.<sup>1</sup> Over **500** of these are in high-emitting industries (as opposed to the 370 in the same industries who are adopting a price) with approximately **400** being headquartered in countries who are either considering, are currently implementing, or have already implemented, a price on carbon. The number of companies potentially at risk is likely to be even larger given the multinational nature of many of these companies and the wider sectoral coverage of some carbon taxes. As data around carbon exposure continues to improve, investors may question the risk-preparedness of these companies for climate regulations.

<sup>1</sup> Another 1,223 companies did not respond to the internal carbon pricing question (CC2.2c/S2.2c).

## Sectoral trends

**This year, 5,759 companies responded to CDP's 2016 climate change and supply chain information requests. About one in five companies (1,249) disclosed that they internalize a carbon price now, or plan to do so in the next two years.**

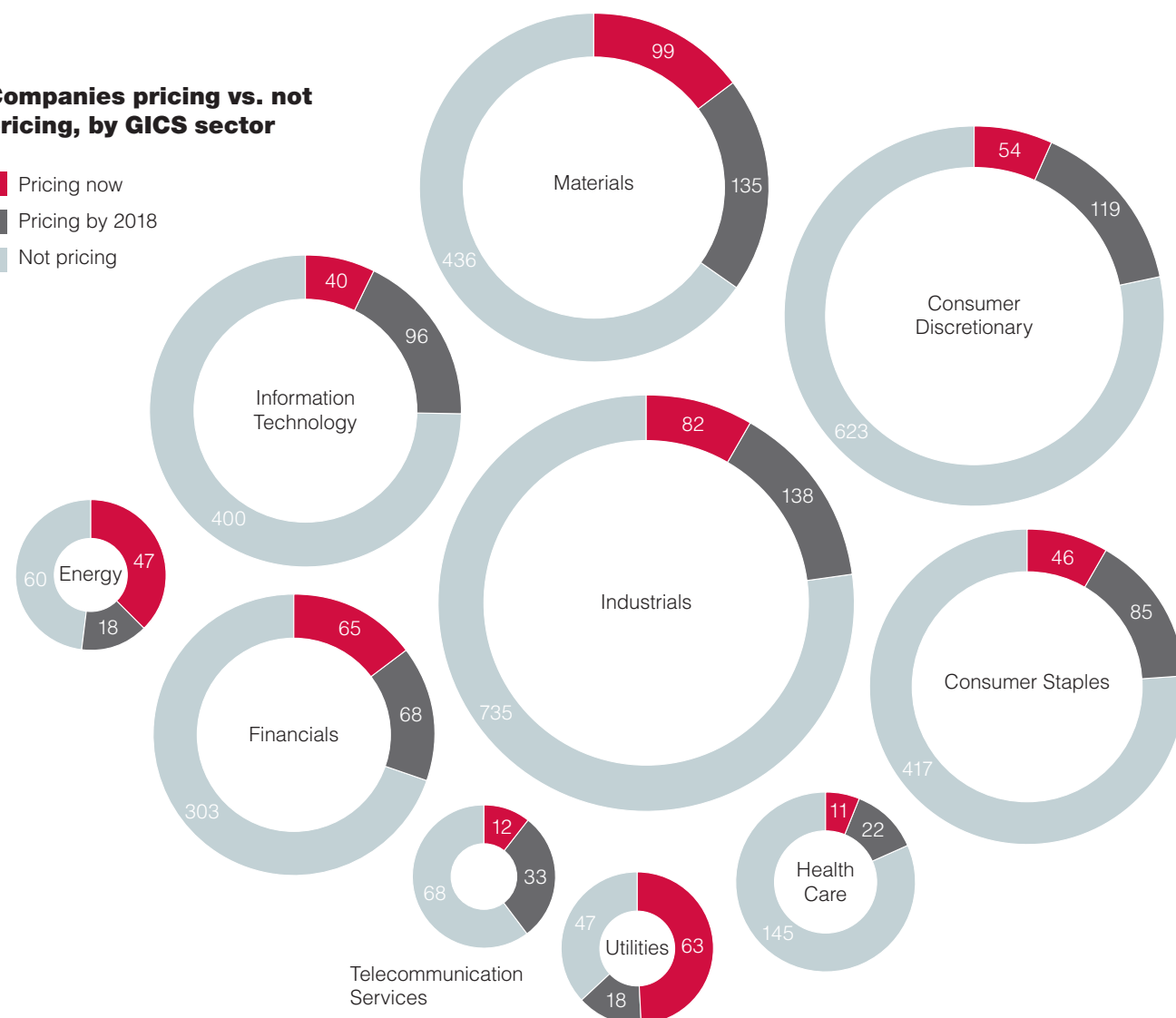
The graphic below illustrates all companies who responded to the internal carbon pricing question,<sup>1</sup> arranged in GICS Sectors, according to whether they reported that they use an internal price on carbon now ("pricing now") or plan to price in the next two years ("pricing by 2018"). Companies who reported that they do not use an internal price on carbon now and do not plan to adopt this practice in the next two years, are also cited ("not pricing").

The Utilities and Energy Sectors have the highest proportion of companies reporting that they are adopting a price on carbon—63% of all Utilities Sector disclosers and 52% of all Energy Sector disclosers. This compares with the Telecommunication Services 40%, Materials 35%, Financials 31%, Information Technology 25%, Consumer Staples 24% and Industrials 23%, Consumer Discretionary 22%, and Health Care 19%.

<sup>1</sup> Data sample only includes companies that responded to the internal carbon pricing question (CC2.2c/S2.2c).

### Companies pricing vs. not pricing, by GICS sector

■ Pricing now  
■ Pricing by 2018  
■ Not pricing



- World Bank and Ecofys. 2016. "Carbon Pricing Watch 2016" (May), Washington, DC. Doi: 978-1-4648-0930-9-1 License: Creative Commons Attribution CC BY 3.0 IGO.
- Carbon Pricing: The Paris Agreements Key Ingredient, IETA, and EDF. 2016.
- Putting a Price on Carbon with a Tax, World Bank. Retrieved: [http://www.worldbank.org/content/dam/Worldbank/document/SDN/background-note\\_carbon-tax.pdf](http://www.worldbank.org/content/dam/Worldbank/document/SDN/background-note_carbon-tax.pdf)
- Mapping Carbon Pricing Initiatives 2013 received financial support from the CF-Assist Program, managed by the World Bank Institute (WBI)
- Business for Climate Platform Emissions Trading System EPC ETS. Centro de Estudos em Sustentabilidade da EAESP and EPC. 2015.
- International Carbon Action Partnership (ICAP). "China to cap emissions from six sectors, ETS to launch 2016". ICAP. July 4, 2016.

## Regional trends

**As the international community moves towards implementing the Paris Agreement, carbon pricing is seen by many as a key mechanism driving emissions reductions in the private and public sector.<sup>2</sup>**

To date, 180 nations have signed the Paris Agreement, agreeing to limit global average temperature rise to well below 2°C compared with pre-industrial levels. Over half of those national governments plan to use carbon pricing and other market mechanisms to achieve their emissions reduction goals, as stated in their 'nationally determined contributions' (NDCs).<sup>3</sup>

This year's reported increase in companies internalizing or planning to internalize a carbon price is prevalent in all regions. The rise is most evident in Brazil, China, India, Japan, Mexico, the Republic of Korea, and the U.S. It is still too early to tell whether these changes come as a result of corporate reactions to the Paris Agreement, price signals from national policies, or whether they are indicative of a new corporate norm.

The number of **U.S.** companies reporting the use of an internal carbon price continues to increase year-on-year. In 2014 only 29 companies reported using an internal carbon price; today 80 are pricing, with an additional 130 planning to implement one within two years.

Mexico and Brazil also experienced large jumps. **Mexico** has had a carbon tax on some fossil fuels since 2012 and recently announced the potential development of an emissions trading scheme (ETS) that would be implemented in 2018.<sup>4</sup> In the past year, the number of Mexican companies pricing carbon has doubled. For some time, the World Bank has reported that a trading scheme is 'under consideration'<sup>5</sup> in **Brazil**, but this has yet to be confirmed by Brazilian policymakers. Even without definitive policy signals, the private sector has been preparing. One initiative brings together more

than 20 major Brazilian companies to simulate an ETS with live company data.<sup>6</sup> This, alongside the data trends seen this year, suggests that Brazil is a market to watch.

**Japan** has also seen a significant increase in companies reporting that they use, or plan to use, an internal carbon price. The country has had a carbon tax (which currently stands at just over \$2) on the use of fossil fuels since 2012 and an ETS system in place in the city of Tokyo since 2010.

This approach to managing climate risk appears to be rising up the corporate agenda in **India**. The Indian government has in place a number of policies that send price signals into the economy around carbon emissions, such as the coal cess (tax) and the new energy efficiency scheme, 'Perform, Achieve and Trade' (PAT).

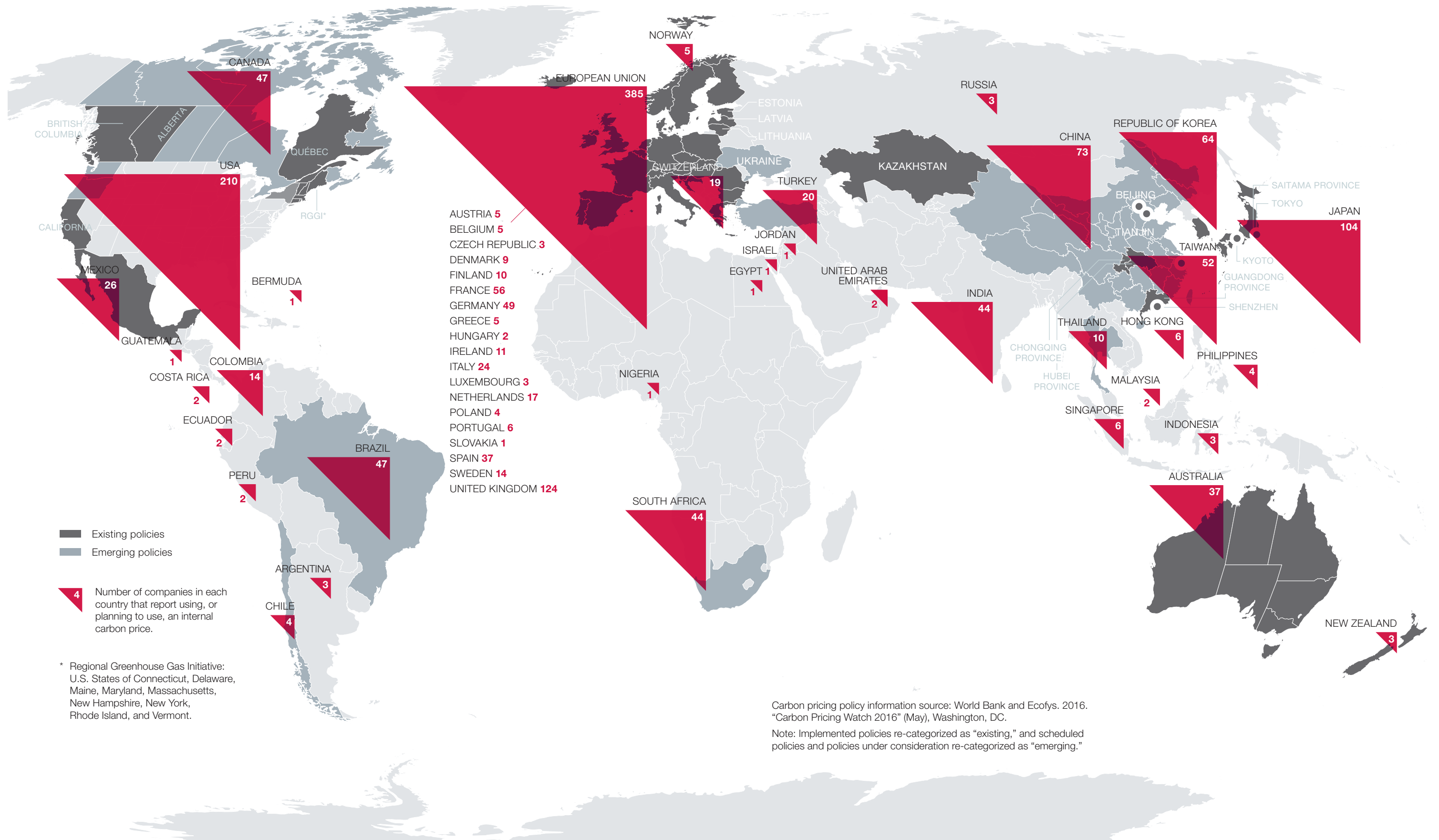
**Chinese companies have started to mobilize.** This comes against the backdrop of China piloting emissions trading in four cities, two provinces and the special economic zone of Shenzhen since 2013, ahead of the planned introduction of a national scheme in 2017. Early estimates suggest that up to 50% of China's GHG emissions will be covered by this scheme, representing a significant increase in the coverage of carbon pricing globally. According to recent reports, there are eight sectors which will be included in the national system, namely petrochemicals, chemicals, building materials, iron and steel, non-ferrous metals, paper production, electricity generation and aviation.<sup>7</sup> Embedding carbon costs into business strategy will become a necessary part of doing business in China for these and related sub-sectors in future years. ▼

### Notable regional increases

| Country           | 2015 total | 2016 total | Increase from 2015–2016 |
|-------------------|------------|------------|-------------------------|
| Brazil            | 27         | 47         | 74%                     |
| China             | 54         | 73         | 35%                     |
| India             | 27         | 44         | 63%                     |
| Japan             | 69         | 104        | 51%                     |
| Mexico            | 13         | 26         | 100%                    |
| Republic of Korea | 48         | 64         | 33%                     |
| USA               | 147        | 210        | 43%                     |

## Policy and carbon pricing

Who prices carbon around the world?

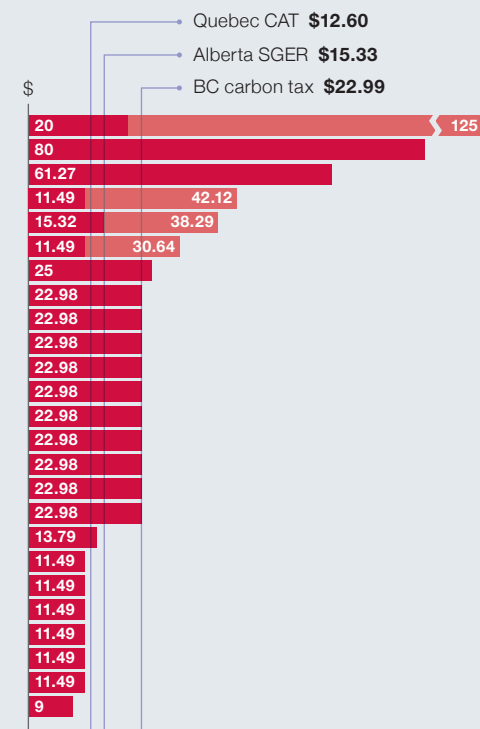


## Disclosed prices by region

### Internalizing policy prices

#### Canada

Carbon prices by company, \$USD/metric ton



**Current or impending policy regulations are sending stronger price signals to a number of markets throughout the world. This year's data shows that companies appear to be responding by pegging their internal carbon prices to policy price signals.<sup>1</sup>**

Internal carbon prices used by companies in **Canada** resemble the price levels set by Provincial policies operating in Québec, Alberta and British Columbia. Québec has a GHG cap and trade system in place with the current price at around \$12.60. Alberta's carbon tax is around \$15.30. British Columbia's tax is \$23. A national carbon pricing system is also under consideration.<sup>2</sup>

In **South Africa**, nearly all disclosed corporate carbon prices follow the range of prices (\$3.27–\$8.17) released by the National Treasury Department in respect of the South African carbon tax.

In the **Republic of Korea**, companies are pegging their prices to the prevailing market price within their newly established ETS. A range of prices may emerge in the future, as some companies increase their internal prices, particularly those with operations in other countries or those embedding carbon risk more deeply into their business strategy.

While a clear pattern is not evident in the prices that **Japanese** companies disclose, many companies report that their internal pricing practice is influenced by the Tokyo ETS.

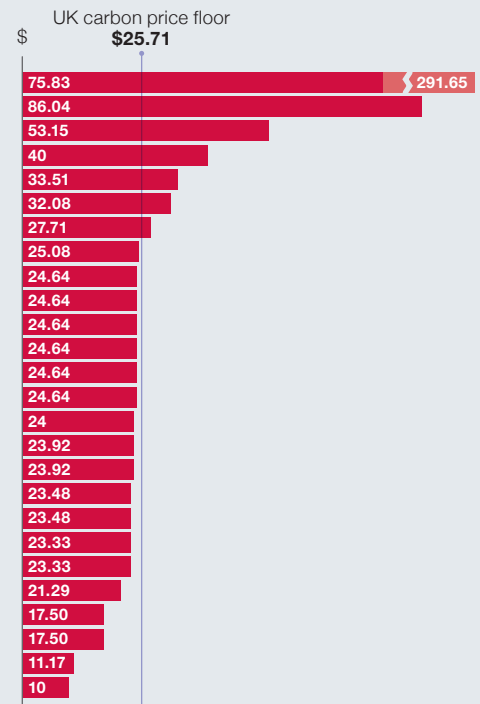
A vast range of prices are used by companies in **Europe**, coinciding with the variety of policies that operate in the region, as well as a history of active engagement by companies on climate. Currently, 12 carbon tax systems, some of which have been in place since 1990, sit alongside the EU and Swiss emission trading systems, the UK's carbon price

floor, and the French government's plans to introduce a price floor for the electricity sector. Notably, UK company prices are trending at the level of the UK's price floor, around \$25.70 in 2016.

There is little consistency in the pricing process and price levels among **U.S.** companies. Prices start as low as >\$1 and range as high as \$150. Companies reported references to the EU ETS and Californian Cap and Trade system, either because they fall under their compliance, or in order to model potential future pricing scenarios in the absence of a federal carbon price. Others internalize implicit carbon prices that already affect their business—including energy price forecasts, allowance prices, costs of energy efficiency standards, all manner of environmental and related compliance costs, and even costs that might result from the U.S. Clean Power Plan. This year, two U.S. companies, Ameren Corporation and Covanta Energy Corporation, disclosed internalizing the U.S. Environmental Protection Agency's social cost of carbon. ▼

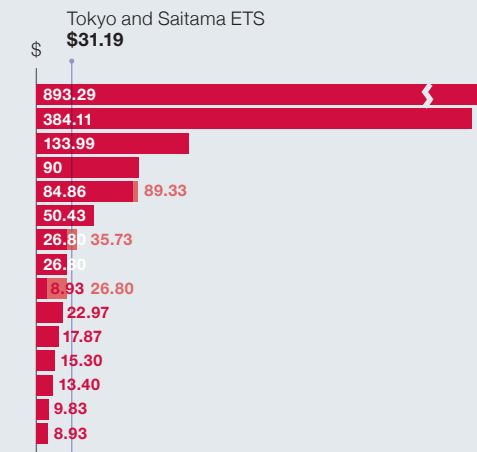
#### United Kingdom

Carbon prices by company, \$USD/metric ton



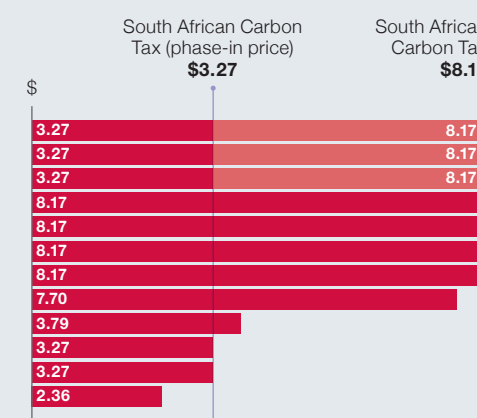
#### Japan

Carbon prices by company, \$USD/metric ton



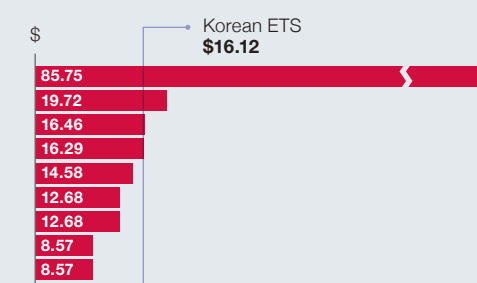
#### South Africa

Carbon prices by company, \$USD/metric ton



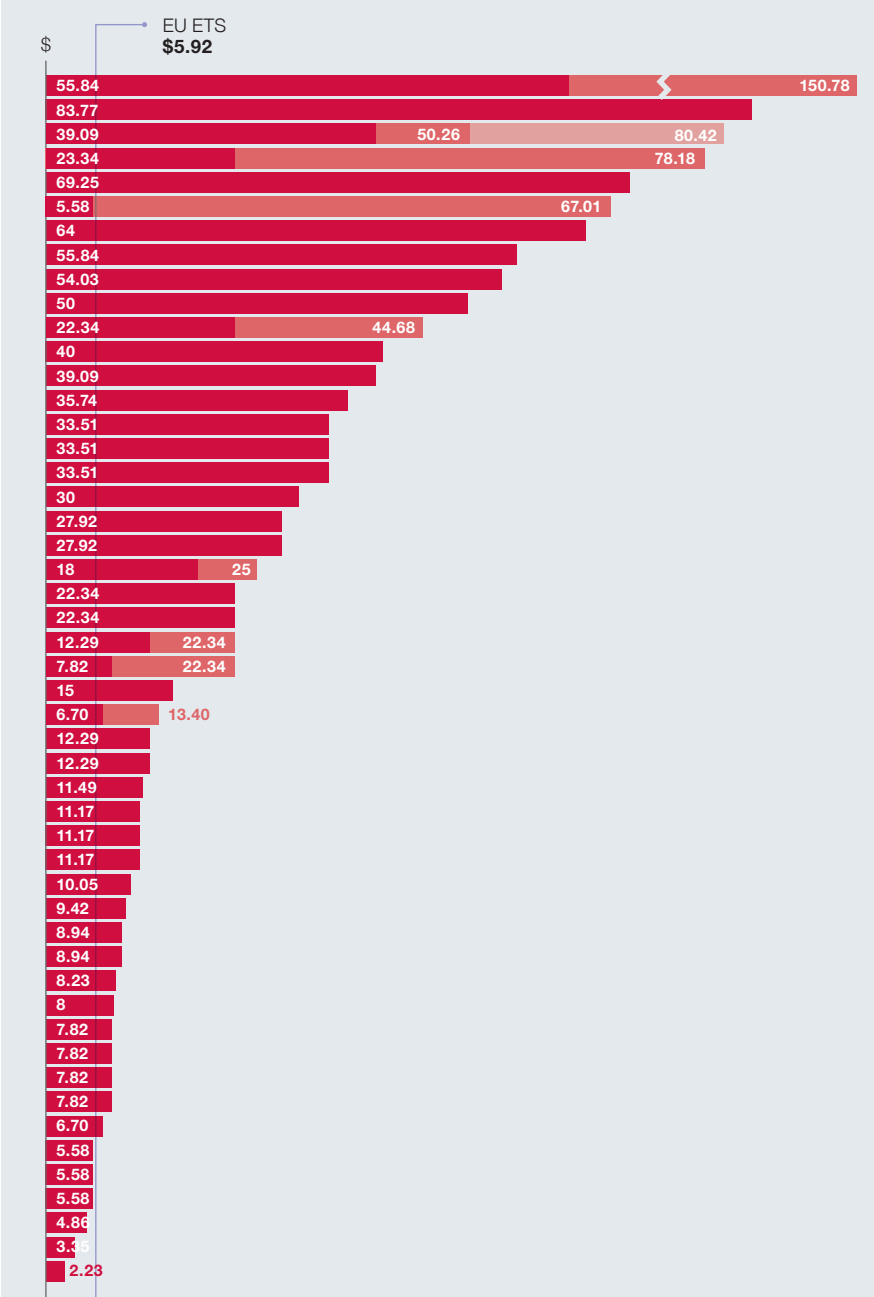
#### Republic of Korea

Carbon prices by company, \$USD/metric ton



#### European Union

Carbon prices by company, \$USD/metric ton



<sup>1</sup> Corporate prices have been converted to USD/metric ton, based on an annual average exchange rate from June 2015–June 2016. Some companies disclose a range, or multiple, internal carbon prices—differentiated by varying colors in the bar graphs above.

<sup>2</sup> Carbon pricing policy information source: World Bank and Ecofys, 2016. "Carbon Pricing Watch 2016" (May), Washington, DC. (policy prices in USD based on April 1, 2016 exchange rate)

## A maturing practice

Embedding an internal price on carbon into business strategy

**This section of the report discusses the trend of 147 companies that are maturing in their use of an internal price on carbon.**

Over  
**90%**

**of disclosing companies stated that climate change poses an inherent risk to their business**

These companies are using an internal carbon price to implement or achieve an established climate target, allowing them to further embed climate change considerations into business decisions. A series of case studies examine the experience of seven companies that use this approach. Each study focuses on the company's overall approach to managing climate change risks and opportunities, and the rationale for adopting a price on carbon. They examine how the price is embedded into business strategy to achieve implement or achieve climate targets. The companies covered are headquartered in Europe, Japan, South Africa, and Turkey and come from a range of sectors. Almost all of the companies have committed to setting science based targets or disclose that they anticipate doing so in two years.

The case studies rely upon information disclosed by the companies in response to the 2016 climate change information request and further information supplied by the companies in subsequent interviews conducted by CDP.

### Managing climate risks and opportunities

Over 90% of disclosing companies stated in their 2016 disclosures that climate change poses an inherent risk to their business. These companies highlighted a variety of risks, driven by changes in the physical climate or regulations concerning climate, that have 'the potential to generate a substantive change in business operations, revenue, or expenditure'. The majority of these companies no longer simply track climate-related risks but also include them in risk and opportunity analyses, thereby integrating climate change considerations into overall business strategies.

Companies seeking to operationalize 'climate-conscious' business strategies typically turn to 'climate targets' that lower risks by cutting emissions and their associated costs. Climate targets can encompass GHG emissions reductions, energy efficiency, and renewable energy procurement goals—among others. Some targets are expressed as aspirations to achieve carbon neutrality or to gain a competitive edge in the market for eco-friendly products and services. Smartly designed climate targets can reduce the burden associated with existing or future climate change regulations.

A growing number of companies, 147, have disclosed that they are adopting an internal price on carbon in the implementation of 'climate-conscious' business strategies. These companies describe internal carbon pricing as a key driver in the execution of 'climate targets'—specifically pointing to the realized or anticipated impacts on investment

decisions that would lead to emissions reductions. Examples of this approach are provided in the case studies that follow.

Companies identify internal carbon pricing as an effective tool in a number of ways, including:

**1. It provides an incentive or added reason to reallocate resources toward low-carbon activities**—such as energy efficiency improvements, emissions reductions, and renewable energy procurement—over high-carbon activities. Applying a carbon cost to such investment decisions supports a better return on investment, thus creating a clear business case for their execution.

*Case study examples (p. 20–26):* Arçelik, Harmony Gold Mining, Nissan, Novartis, Royal DSM, Saint-Gobain, SUEZ. *Other examples:* Sky Plc and Cummins Inc.

**Sky Plc**  
Consumer Discretionary, United Kingdom

"[Sky uses] an internal price of carbon to help us make decisions on the investments we make in energy efficiency and on site renewable energy in addition to standard simple pay back and Investment Rates of Returns (IRR)...to help build a more robust business case in investments made, particularly for the case of on-site renewable energy when simple pay backs are typically longer than other business investments made..."

"Examples of where this has been used is in the investment of on-site renewables at our site in Osterley, West London, where we have invested in excess of £7m in a Combined Cooling and Heating Power Plant (CCHP), 100KW wind turbine and PVs. Typically simple pay backs for these on site renewables would be between 6–11 years but when the cost the internal price of carbon is included in the review including CRC costs, FIT tariffs and EU Emissions Trading then the investment is a more positive one over the long term."

**Cummins Inc.**  
Industrials, USA

"An internal price of carbon is used when evaluating funding of energy efficiency projects ... Cummins is still at the stage of its energy efficiency projects where the price of carbon is usually not a determining factor in whether a project is funded. There are instances, however, when a project may not have a high return on investment or meet other financial hurdles but does avoid a significant amount of GHGs, so project may then get funded in that way."

**2. It is used in determining the business case for R&D investments** necessary for new low-carbon products and services; a priority for companies seeking to cut emissions from the manufacturing process and attract new business from customers interested in low-carbon, low-cost solutions.

*Case study examples:* Saint-Gobain, SUEZ. *Other examples:* Anglo American Platinum, Vina Concha y Toro SA.

**Anglo American Platinum**  
Materials, South Africa

"Amplats employs an internal price of carbon for:

- Planning and justifying climate-related investments;
- Stimulating research and development of PGM related low carbon technologies such as fuel cells;
- Identifying and prioritising climate change-related risks and opportunities;
- Incentivising efficiencies across the business;
- Buffering the impact of South Africa's proposed carbon tax;
- Gaining a long term competitive advantage; and
- Engaging with suppliers on climate change strategies and greenhouse gas reduction measures."

**Vina Concha y Toro SA**  
Consumer Staples, Chile

"...Viña Concha y Toro views this internal price of carbon as a key strategic element, a practice that will make all of our business units aware of the impact we have and how we can help fight Climate Change. We also hope to help them understand how Climate Change can affect our own business. Naturally, we expect this internal carbon price to stimulate innovation in our products and processes, driving competition and stimulating investment in low carbon technologies. Internally, this carbon pricing works as a fund..."

**3. Assigning a financial value to both emitted and avoided carbon emissions helps reveal hidden risks and opportunities** in a company's own operations and in its supply chain. This is particularly relevant for companies navigating an array of carbon pricing regulations because their operations span multiple countries.

*Case study examples:* Arçelik, Harmony Gold Mining, Nissan, Novartis, Royal DSM, Saint-Gobain, SUEZ. *Other examples:* Autodesk Inc., Kering.

**Autodesk, Inc.**  
Information Technology, USA

"Autodesk believes in taking bold action on climate change. Setting an internal price on carbon will not only enable better decision-making by aligning our own business and investments with a low-carbon economy, but will also help us better understand and support our global customers to reimagine, reinvent, and recreate the built world for everyone..."

**Kering**  
Consumer Discretionary, France

"Since 2012, Kering has been working on the creation and deployment of its Environmental Profit and Loss account (EP&L), the stated objective given in 2012 being to cover 100% of the Group's activities by 2015 ... The EP&L is an innovative tool designed to assess impacts and reliance on natural resources. ... It makes it possible to attribute a monetary value to the Company's environmental impacts throughout its supply chain. The EP&L is covering 6 indicators among which is GHG emissions ... Carbon pricing and monetization of other key environmental indicators led the Group to explore new sourcing strategies for key raw materials..." ▼

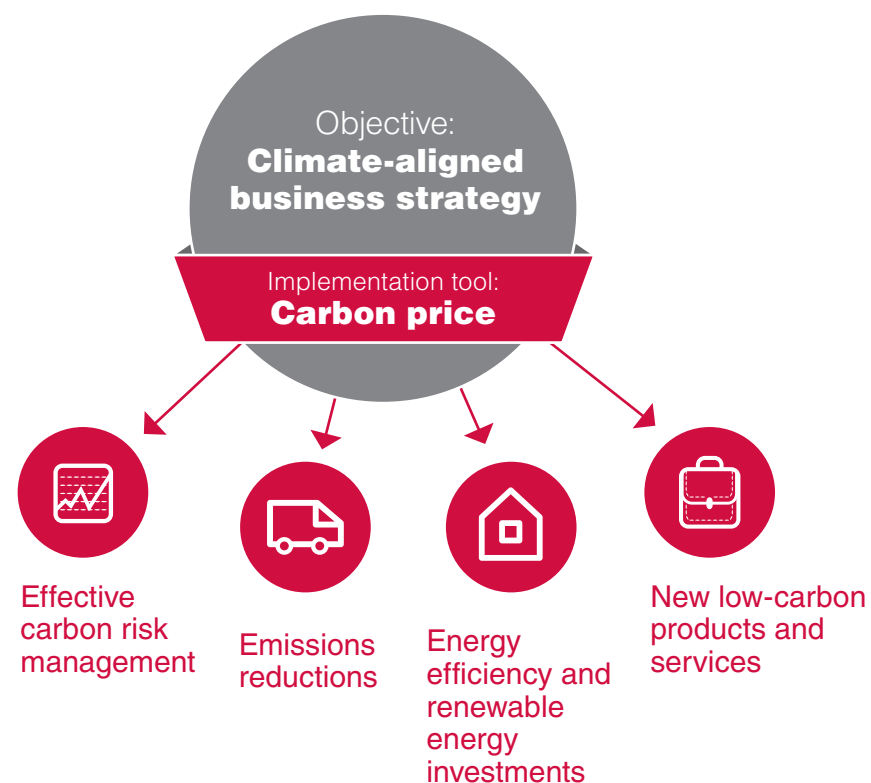
## Carbon pricing is already delivering change

### For the first time, companies reported seeing a direct link between pricing of carbon emissions and the delivery of a tangible change.

A group of 37 companies already report actual impacts on their business as a result of adopting an internal carbon price. For example, some companies disclosed an internal carbon price affecting budget allocations or the creation of a new business function. It also impacted investments, shifting capital towards energy efficiency measures, low-carbon initiatives, energy purchases, and product offerings.

This signifies a rising awareness that corporate carbon pricing can drive activities and investments that directly support the execution of climate targets. While most companies are at the early stages of this approach, their experiences illuminate a noteworthy trend, and perhaps an emerging best practice, in the corporate use of internal carbon pricing. ▼

#### Business strategy delivering climate outcomes



#### EXAMPLES



##### **ENGIE** Utilities, France

"The Group uses internal regional carbon price sensitivities to assess its investments projects... The impacts of carbon pricing scenarios on the new investment projects proposals are reviewed in light of the specific context of the host country and of its regulatory framework, and inform decision making. In 2015, the Group decided to no longer pursue new developments in coal, believing that a carbon price will steadily be established in the world's various regions and that coal-fired power plants will be adversely affected in the future."



##### **Societe Generale** Financials, France

"...the Group is one of the first banks to have implemented in 2011 an "Internal Carbon Tax," currently amounting to EUR 10 per ton emitted. The proceeds raised in the business lines are used to fund internal environmental efficiency initiatives. The goal of this scheme is to show that environmental measures are also opportunities to create value and innovation for the bank... Over the three years of this scheme's existence, all 119 winning initiatives, involving building, IT, paper, transport or waste (since 2015), enabled annual recurring savings of an average of EUR 13 million on overheads, an average of 4,700 tonnes per year of CO<sub>2</sub> and an average of 30 GWh of energy savings."



##### **Microsoft Corporation** Information Technology, USA

"The carbon fee affects investment decisions by providing both an incentive and the financial justification for internal efficiency initiatives ... In FY15, the carbon fee fund was used to support investments in:

- 14 internal efficiency initiatives that otherwise likely would not have taken place, for a project lifetime reduction of \$596,395 and 8.896 mtCO<sub>2</sub>e.
- 2,699,210 MWh in green power in the United States, earning Microsoft the U.S. Environmental Protection Agency (EPA)'s Green Power Partnership as the number two purchaser in the United States.
- 18 carbon offset projects in 16 countries to reduce nearly 550,000 mtCO<sub>2</sub>e and support the development of a low-carbon economy in emerging nations."



##### **Bouygues** Industrials, France

"The internal price of carbon is only concerning Bouygues Batiment IDF's scope. This carbon fund is a Bouygues Construction project which resulted in the creation of a guide for eco-friendly alternatives. In 2015, thanks to the carbon fund, which was being tested, two construction projects were subsidised in which low carbon eco-friendly alternatives could be used. One of the projects used low-carbon concrete and the other an alternative energy production method based on a heat pump drawing energy from grey water."



##### **TD Bank Group** Financials, Canada

"...The learnings from our carbon neutrality and internal price on carbon have also driven an increased commitment to developing a range of low-carbon financial products including the financing for residential renewables and energy efficiency projects, insurance for hybrid and electric vehicles, and the issuance of a \$500 million green bond."

Case study  
Novartis



Internal price on carbon:  
**\$100 USD/metric ton**

Energy efficiency & renewable energy

Emissions reductions



**GICS SECTOR** Health Care  
**ANNUAL REVENUE** US \$49,414,000,000<sup>1</sup>

|                                         |                                                                                                                  |                                         |
|-----------------------------------------|------------------------------------------------------------------------------------------------------------------|-----------------------------------------|
| Emissions reduction target <sup>2</sup> | Absolute target—by 2020, 30% reduction and by 2030, 50% reduction of Scope 1 and 2 emissions from 2010 baseline. |                                         |
| Reported emissions (2015)               | Scope 1                                                                                                          | 533,736 metric tons CO <sub>2</sub> e   |
|                                         | Scope 2 (location-based)                                                                                         | 1,085,252 metric tons CO <sub>2</sub> e |
|                                         | Scope 2 (market-based)                                                                                           | 829,375 metric tons CO <sub>2</sub> e   |
| Baseline emissions (2010)               | Scope 1                                                                                                          | 617,909 metric tons CO <sub>2</sub> e   |
|                                         | Scope 2 (location-based)                                                                                         | 1,062,041 metric tons CO <sub>2</sub> e |
|                                         | Scope 2 (market-based)                                                                                           | 962,836 metric tons CO <sub>2</sub> e   |

**Novartis reports that climate change** could result in increased prices for key inputs such as water and energy, and extreme weather events could significantly impact supply chains or damage facilities. They are also at risk of increasing costs linked to the carbon emissions associated with their manufacturing facilities. Recognizing this, Novartis discloses that it has decided to embed climate change into its corporate strategy and has set itself the targets of reducing combined Scope 1 and Scope 2 GHG emissions by 30% by 2020, and 50% by 2030 from its 2010 baseline. These targets have been set “based on the belief that governmental schemes can only be successful if private sector companies actively contribute with targets for their own global operations and products.”

Novartis is included in the EU ETS with several production sites located in EU member states. The company notes that so far this has not driven up operating costs and Novartis has been able to sell surplus allowances thanks to the successful energy efficiency programs implemented at these sites. Yet they highlight that this is likely to change as the system undergoes reform and as other countries follow suit.

The company discloses that they “support the true cost of carbon being embedded within the economy,” whether through carbon taxes or cap and trade schemes, as a tool “that will be effective in mitigating climate change.” For this reason and to help achieve their climate goals, Novartis decided in 2015 to set an internal carbon price of

\$100 USD/metric ton of CO<sub>2</sub>e. They report that they based the amount on the World Bank’s ‘cost of climate change to society’ calculations. Using its carbon price—similar prices were evaluated for other environmental impacts—Novartis quantified its entire environmental footprint in monetary terms, when participating in a pilot application of the recently launched Natural Capital Protocol. Through this exercise, Novartis was able to estimate its global environmental Profit and Loss for its own operations and for its material supply chain.

Novartis notes that they believe setting an internal price on carbon will help identify projects that can cost-effectively reduce GHG emissions, and will drive investments into areas such as energy efficiency and using renewable energy sources to power their operations. The Real Estate and Facilities Services teams will prioritize projects that will help Novartis meet its 2020 GHG emissions reduction targets, and the projects will be approved by top management. Currently, Novartis is investigating projects that could help reduce GHG emissions by up to 185,000 metric tons CO<sub>2</sub>e. A major off-site wind and several on-site solar power purchase agreement options are part of this evaluation. The company notes that an internal price on carbon is helping Novartis identify projects that reduce GHG emissions, and generate a return on investment. ▽



Energy efficiency & renewable energy

Low-carbon products

Emissions reductions



Case study  
SUEZ

**GICS SECTOR** Utilities  
**ANNUAL REVENUE** US \$16,799,980,000

|                            |                                                                                       |                                         |
|----------------------------|---------------------------------------------------------------------------------------|-----------------------------------------|
| Emissions reduction target | Absolute target—by 2030, 30% reduction of Scope 1 and 2 emissions from 2014 baseline. |                                         |
| Reported emissions (2015)  | Scope 1                                                                               | 6,364,728 metric tons CO <sub>2</sub> e |
|                            | Scope 2                                                                               | 1,790,762 metric tons CO <sub>2</sub> e |
| Baseline emissions (2014)  | Scope 1                                                                               | 6,086,997 metric tons CO <sub>2</sub> e |
|                            | Scope 2                                                                               | 1,796,765 metric tons CO <sub>2</sub> e |

**Within its 2015–2030 climate roadmap,** SUEZ announced a new business strategy that prioritizes actions that will enable the business to mitigate the causes and adapt to the consequences of climate disruption. SUEZ has set a target of 30% reduction of Scope 1 and Scope 2 combined emissions by 2030, using its 2014 emissions as a baseline, as well as an objective to reach 60 million metric tons of CO<sub>2</sub> avoided for its customers on the 2015–2020 period through waste and wastewater recovery.

The company notes that a central component of its environmental commitments is support for a reliable external price on carbon, which it says will “reinforce the market of recycled products and accelerate the development of waste treatment activities in developing countries”. Additionally, SUEZ has adopted an internal price on carbon this year.

From now on, SUEZ committed to take into account carbon pricing signals within its investment decisions and its research and development programs to accelerate the implementation of circular economy, the only model of growth which can structurally reduce greenhouse gases emissions.

Jean-Louis Chaussade, CEO

SUEZ reports that it will use a price on carbon in three ways. One price will apply to capital investment decisions to “bring GHG emissions performance as a concrete criterion in project investments, increasing long-term profitability of low-carbon solutions.” Another (significantly

higher) price will help orient research and development towards less carbon-intensive technologies. A third approach will consist of systematically measuring the performance of the company’s low-carbon products and services and calculating the associated “carbon goodwill,” in order to demonstrate their benefits compared to alternatives. This way, SUEZ believes that it can incentivize clients to choose low-carbon options by revealing cost savings and GHG emissions avoided or reduced and thus help them to achieve helping them achieving their mandatory or voluntary carbon commitments.

While at the group-level the internal price on carbon is a new innovation, some parts of SUEZ’s businesses have employed this tool for some time. SUEZ notes that in the case of Bristol Water, it has helped the company to navigate the United Kingdom’s Carbon Reduction Commitment, which applies a carbon tax of £16 per metric ton CO<sub>2</sub>e. Using an internal carbon price has helped Bristol Water to manage and reduce its carbon tax bill by prioritizing investments that reduce energy use. SUEZ says that the price is also linked to Bristol Water’s goal to reduce its emissions by 75% by 2040. To meet this target, the company uses a shadow price of carbon to drive investments in low-carbon technologies. For example, it led to the decision to install new water pumps that offer superior energy performance. The price improved the return on investment that could be realized as a result of making the investment. ▽

<sup>1</sup> All annual revenue in USD, 2016 disclosure year.Retrieved September 15, 2016 from Bloomberg terminal.

<sup>2</sup> Companies may have other emissions reduction targets in addition to those listed in these studies.

## Case study

### Saint-Gobain



Emissions reductions  
Energy efficiency &  
renewable energy  
Low-carbon products



#### GICS SECTOR Industrials

**ANNUAL REVENUE** US \$43,981,860,000

|                            |                                                                                                          |                                          |
|----------------------------|----------------------------------------------------------------------------------------------------------|------------------------------------------|
| Emissions reduction target | Intensity target—by 2025, 20% reduction of Scope 1 and 2 emissions from 2010 baseline at iso-production. |                                          |
| Reported emissions (2015)  | Scope 1                                                                                                  | 9,528,115 metric tons CO <sub>2</sub> e  |
|                            | Scope 2 (location-based)                                                                                 | 3,619,635 metric tons CO <sub>2</sub> e  |
| Baseline emissions (2010)  | Scope 1                                                                                                  | 12,976,886 metric tons CO <sub>2</sub> e |
|                            | Scope 2 (location-based)                                                                                 | 4,461,638 metric tons CO <sub>2</sub> e  |

#### Saint-Gobain, a French multinational

building materials manufacturer, discloses that an internal price on carbon will be used as a decision support tool to prioritize and manage CO<sub>2</sub> action plans. The company discloses that its CO<sub>2</sub> approach features a set of group-wide climate goals, including its current intensity target of cutting 20% of GHG emissions by 2025 from a 2010 baseline, and a new set of science-based emissions reduction targets that are currently under development.

Introduced in early 2016, Saint-Gobain highlights that it expects an internal price on carbon will impact its CO<sub>2</sub> reduction targets through the use of it in:

- Measuring and incorporating the current and anticipated future impacts of regulatory carbon prices into the company's risk management strategy;
- Identifying growth opportunities in low-carbon innovations, and redirecting capital expenditure and R&D in line with new opportunities; and
- Managing priority actions to reduce CO<sub>2</sub> emissions.



Setting ambitious carbon pricing levels that are in line with Saint-Gobain's objectives contributes to reinforce our commitment to fight for the climate.

**Pierre-André de Chalendar,**  
Chairman and CEO



Saint-Gobain discloses that it will use two prices to denote the two ways in which a price on carbon will be applied in the business.

One carbon price will be applied to capital expenditure projects above a certain threshold, to energy source investments, and to energy-related investments at the company's current sites that consume more than 10GWh annually. In its disclosure to CDP, Saint-Gobain reports that a carbon price will be used in the strategy and plans of its plants that are included in the EU ETS—in order to incentivize investment in energy efficiency equipment so as to manage a worst case scenario that, after 2020, it no longer receives free allowances under the EU ETS, which would lead to higher operational costs.

Another carbon price, markedly higher, will be used to drive investments in R&D that will accelerate the delivery of “breakthrough” technologies. Saint-Gobain reports that the use of a price on carbon in this manner will be instrumental in its business plan to increase market share in energy-saving products for existing-building and new-building markets.

Saint-Gobain reports that its internal price on carbon will be applied to all corporate activities across 66 countries (many of which are not presently subject to regulatory pricing) and will impact the company's scope 1, 2 and 3 emissions. ▼



Emissions reductions  
Energy efficiency



## Case study

### Nissan Motor Co., Limited

#### GICS SECTOR Consumer Discretionary

**ANNUAL REVENUE** US \$101,400,000,000

|                            |                                                                                                                                                                                |                                           |
|----------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------|
| Emissions reduction target | Absolute target—by 2050, 24% reduction of Scope 1, 2 and 3 emissions from 2000 baseline.<br>Product target—by 2050, new-vehicle emissions reduction by 90% from 2000 baseline. |                                           |
| Reported emissions (2015)  | Scope 1                                                                                                                                                                        | 928,236 metric tons CO <sub>2</sub> e     |
|                            | Scope 2 (location-based)                                                                                                                                                       | 3,111,678 metric tons CO <sub>2</sub> e   |
|                            | Scope 2 (market-based)                                                                                                                                                         | 2,547,951 metric tons CO <sub>2</sub> e   |
| Baseline emissions (2000)  | Scope 1+2 (market-based) +3 (downstream)                                                                                                                                       | 135,000,000 metric tons CO <sub>2</sub> e |

#### Nissan is developing low to near-zero

carbon emission motor vehicles as part of its response to the risks and opportunities presented by climate change. It discloses that its vehicle ‘the LEAF’ is the “first mass-market, pure-electric vehicle launched globally, and is now the best-selling EV in history.”

Nissan notes that its approach is supported by customers, who have told this global auto maker that fuel consumption and vehicle CO<sub>2</sub> emissions are priority issues. This long term business strategy is reflected in a goal to reduce new-vehicle GHG emissions by 90% by 2050 compared to 2000 levels. Across all aspects of the company's operations in over 20 countries, Nissan discloses an absolute target of a 24% reduction in scopes 1, 2 and 3 GHG emissions by 2050.

Nissan's strategy is also evident in the investments it has made in low- to zero-carbon technologies, such as vehicle electrification and lithium-ion batteries. Seventy percent of Nissan's annual research and engineering budget will be allocated to environmental technologies during the Nissan Green Program, which is a six-year program

running from 2011 to 2016. This is equivalent to 300 billion JPY annually for 6 years. While investing in electric vehicles involves considerable costs, Nissan sees the potential for big returns on investment in the future—at the same time, they are supporting the achievement of what they call a ‘zero emission society.’

An internal price on carbon is used in the capital allocation process:

“GHG emissions reduction is one of the most crucial parameters in Nissan's investment plan selection process. Proposals are compared and selected based on carbon emissions reduction per unit cost of investment, as well as the energy reduction potential, measured with an internal price of carbon.”

While Nissan did not disclose its price level, the company did share that the process involved setting a GHG reduction target first, with the price level linked to the costs and returns that investments undertaken in order to meet the target. ▼

## Case study

### Arçelik A.Ş.



Energy efficiency &  
renewable energy  
Emissions reductions



Headquarters:  
**Istanbul, Turkey**

**GICS SECTOR** Consumer Discretionary  
**ANNUAL REVENUE** US \$5,225,270,000

|                            |                                                                                                                   |                                      |
|----------------------------|-------------------------------------------------------------------------------------------------------------------|--------------------------------------|
| Emissions reduction target | Absolute target—by 2020, 60% reduction and by 2040, 100% reduction of Scope 1 and 2 emissions from 2010 baseline. |                                      |
| Reported emissions (2014)  | Scope 1                                                                                                           | 64,888 metric tons CO <sub>2</sub> e |
|                            | Scope 2                                                                                                           | 22,091 metric tons CO <sub>2</sub> e |
| Baseline emissions (2010)  | Scope 1                                                                                                           | 77,038 metric tons CO <sub>2</sub> e |
|                            | Scope 2                                                                                                           | 80,687 metric tons CO <sub>2</sub> e |

**Arçelik discloses that it sees climate** change as both a key risk and opportunity for its business and has embedded climate change into the heart of its strategy. The company highlights that they focus on having a product line of household appliances that are as energy efficient as possible. It reports that it has set a ‘net zero emissions’ target for its domestic production plants by 2040, with an interim goal of a 60% reduction by 2020. Additionally, Arçelik notes that it anticipates setting a ‘science-based target’ in the next two years. The company reports that it aims to meet its targets through projects in energy efficiency and energy generated from renewable sources, as well as through carbon offsets to meet its 2040 goal. The company discloses that it plans to purchase 100% renewable electricity by 2020.

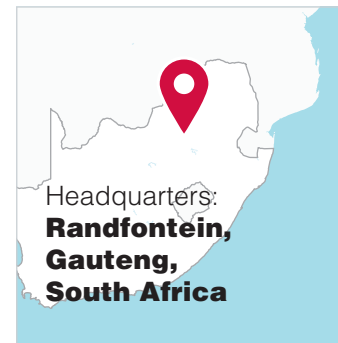
Despite there not being any immediate risks of a carbon price in Turkey, Arçelik has decided to use an internal price to help it achieve its aims. The company reports that it will introduce a ‘carbon fee’ based on the GHG emissions of each of its departments. Each corporate division will be required to contribute a sum of money to a company-wide carbon fund, their contribution will be proportional to what each is responsible for emitting. Using the revenue that the carbon fee generates, the fund will “invest in carbon reduction projects, such as energy efficiency, renewable energy, and similar environmental initiatives”.

Arçelik did not disclose the value it uses to price carbon. The company’s Sustainability Committee, headed by Arçelik’s Chief Financial Officer, is ultimately responsible for the coordination of the carbon price and fund.

Arçelik’s reported that its scope 1 and 2 emissions dropped 38% in 2014 from 2013 levels. Arçelik invested in several energy efficiency projects that cut 3,812 metric tons CO<sub>2</sub>e in 2014, accounting for about 7% of reductions achieved that year. The remaining 93% was due to the purchase of electricity generated by renewable energy sources. In 2014, 78% of the electricity Arçelik used came from renewable energy sources— compared with 28% in 2013 and 1% in 2012. It has done this through purchasing from renewable energy suppliers and is now considering possible renewable energy production investments. ▼



Emissions reductions  
Energy efficiency



Headquarters:  
**Randfontein,  
Gauteng,  
South Africa**

## Case study

### Harmony Gold Mining Company Limited

**GICS SECTOR** Materials  
**ANNUAL REVENUE** US \$1,272,390,000

|                            |                                                                                                                                                          |                                         |
|----------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------|
| Emissions reduction target | Absolute targets—by 2025, 22% reduction of Scope 2 emissions from a 2015 baseline. By 2045, 90% reduction of Scope 1 and 2 emissions from 2015 baseline. |                                         |
| Reported emissions (2015)  | Scope 1                                                                                                                                                  | 66,902 metric tons CO <sub>2</sub> e    |
|                            | Scope 2 (location-based)                                                                                                                                 | 2,686,401 metric tons CO <sub>2</sub> e |
| Baseline emissions (2015)  | As above                                                                                                                                                 |                                         |

**Harmony is a gold mining and exploration** company with operations in South Africa and Papua New Guinea. The company highlights that it aims to set a precedent for the South African mining industry in renewable energy investment and GHG emissions reduction and plans to obtain at least 50% of its future electricity from renewable sources. It discloses that it anticipates setting a science based target within the next two years.

Harmony reports that it uses an internal price on carbon based on the carbon tax due to be implemented in South Africa in 2017. According to its disclosure, it will not be exposed to the tax directly until 2020, but has assumed an internal price into the planning of its operations from 2016 nevertheless. Internalizing a price on carbon has shown the company that some of its “more marginal assets will no longer be profitable” in the future once carbon taxation begins. It notes that this is one of the reasons it has decided to shift its business strategy to reducing its emissions and energy intensive assets.

The company highlights that it uses the price to:

- “Understand the influence of carbon pricing on the economies and viability of Harmony’s business
- Adapt to the effects of a changing climate
- Drive investment in emission reduction projects
- Reduce risks and identify opportunities
- Ensure the long term sustainability of the business in the green economy
- Position itself for the potential impacts of climate change”

Additionally, Harmony discloses that the effects of climate change pose potential risks for Harmony’s operations, particularly in terms of potential water shortages. This has also influenced the company’s strategy in this area, leading to investments and technical changes that maximize recovery of water for re-use in some of its major mines, for example. In 2015, Harmony invested in 12 energy and water management projects, and has 19 ongoing projects that it reports will help save 64,040 MWh per year. It further reports that the 17 energy efficiency projects planned for 2016 will save 82,301 MWh per year. It plans to utilize the internal price on carbon to help create the investment case for these projects and will be able to report on the success of this strategy in future disclosures. ▼

## Case study

### Royal DSM



Internal price  
on carbon:  
**€50/metric ton**  
Emissions reductions



Headquarters:  
**Heerlen,  
Netherlands**

#### GICS SECTOR Materials

**ANNUAL REVENUE** US \$8,571,490,000

|                            |                                                                                             |                                         |
|----------------------------|---------------------------------------------------------------------------------------------|-----------------------------------------|
| Emissions reduction target | GHG efficiency target—by 2025, 45% reduction of Scope 1 and 2 emissions from 2008 baseline. |                                         |
| Reported emissions (2015)  | Scope 1                                                                                     | 608,762 metric tons CO <sub>2</sub> e   |
|                            | Scope 2                                                                                     | 458,643 metric tons CO <sub>2</sub> e   |
| Baseline emissions (2008)  | Scope 1                                                                                     | 3,218,000 metric tons CO <sub>2</sub> e |
|                            | Scope 2                                                                                     | 1,076,000 metric tons CO <sub>2</sub> e |

#### Royal DSM, a Dutch multinational

company active in health, nutrition and materials, reports that it has “recognized climate change as a societal megatrend for over a decade.” Reflecting this, it highlights that it has embedded in the core of its business strategy the objectives of reducing its own carbon footprint and creating an enabling environment for its low-carbon products. In 2016, Royal DSM reported a new target to improve its GHG efficiency by 45% by 2025 from 2008 levels.

Royal DSM uses an internal price of carbon with a value of €50/metric ton, exceeding the price in the EU ETS, which it trades in. The company reported that it set this price for use in the valuation of large investment projects so the financial impact of GHG emissions could be accounted for:

“In order to encourage investments in low-carbon or carbon free technologies, the Executive Committee decided to include the financial impact of GHG emissions (scopes 1 and 2) through internal carbon pricing in the valuations of large investment projects from 2016 onwards. This also serves to prepare Royal DSM for the financial impact of an external carbon price, which is one of the elements of the comprehensive climate deal that was struck in Paris in December 2015 during COP21. For each large investment proposal, two business cases have to be presented. One without and one with an internal carbon price of 50 €/t CO<sub>2</sub>e.”



The main benefit is to embed the consideration of a price on carbon into the general conversation in a very systematic way within the company; that it becomes a part of our language in the same way we would talk about any other embedded costs within our projects.

**Geraldine Matchett,**  
Chief Financial Officer



The company notes that in the early phase of using the price, it was added to projects already underway to reveal how decisions could have been impacted by an internal price. Since the full implementation of this corporate directive in 2016, Royal DSM has observed the advantage of being able to embed sustainability considerations more effectively at an early point in the design stage of projects, when fundamental decisions that positively contribute to the company’s climate change objectives can be readily made. The company’s preliminary observation is that the internal carbon price is being used during conceptual engineering to evaluate and select different engineering options. In coming years, Royal DSM discloses that it will undertake an evaluation of the impact of its internal price on carbon on the company’s low-carbon investment decisions, and its climate change and business objectives. ▼

# Appendix

#### CDP Climate Change Questionnaire Guidance:

Effectively answering the internal carbon pricing question

#### Question CC2.2c

Does your company use an internal price on carbon?

**Yes**

**No, but we anticipate doing so in the next 2 years**

(this choice is for companies that are planning to establish and implement an internal carbon price)

**No, and we do not currently anticipate doing so in the next 2 years**

#### Question CC2.2d

Please provide details and examples of how your company uses an internal price on carbon

Please respond using the text box provided, where possible detailing

- Scope that the emissions pertain to (i.e. Scope 1, Scope 2 and/or Scope 3)
- Type of internal carbon pricing
- Rationale for employing a price
- Actual price(s) used and variance (e.g. by time or region, or by the way it is used across the business or in specific business units or corporate divisions)
- Process to determine price(s) and business division responsible
- Examples of how carbon pricing has affected your business (e.g. business strategy, risk assessment or evaluation, emissions reduction, investment decisions)
- Challenges with this process

## Africa

### Carbon price disclosure by GICS sector

21

companies in Africa are pricing carbon now.<sup>1</sup>

Currency conversion information

| Currency | Exchange rate (to USD) |
|----------|------------------------|
| AUD      | 1.36                   |
| BRL      | 3.55                   |
| CAD      | 1.31                   |
| CHF      | 0.97                   |
| CNY      | 6.49                   |
| EUR      | 0.90                   |
| GBP      | 0.69                   |
| HKD      | 7.76                   |
| HUF      | 280.13                 |
| INR      | 66.55                  |
| JPY      | 111.95                 |
| KRW      | 1166.20                |
| MXN      | 17.86                  |
| NOK      | 8.33                   |
| RUB      | 65.76                  |
| THB      | 35.26                  |
| TRY      | 2.90                   |
| TWD      | 32.35                  |
| USD      | 1.00                   |
| ZAR      | 14.68                  |

<sup>1</sup> One company submitted private responses and is not listed in the appendix.

<sup>2</sup> All prices have been converted to USD/ metric ton, based on an annual average exchange rate from June 2015–June 2016. Some companies disclose a range of prices (ex: 10–50), or multiple (ex: 10; 50) internal carbon prices.

<sup>3</sup> A company is tagged for impact if they disclosed a tangible change in their business practice as a result of applying an internal carbon price

<sup>4</sup> A company is tagged for target if they disclose using an internal carbon price to execute a climate-related objective.

#### Companies currently using an internal price on carbon

|                   | Company                           | Country      | Price (US\$) <sup>2</sup> | Impact <sup>3</sup> | Target <sup>4</sup> |
|-------------------|-----------------------------------|--------------|---------------------------|---------------------|---------------------|
| Consumer Staples  | Illovo Sugar Ltd                  | South Africa |                           |                     |                     |
|                   | Pick 'n Pay Stores Ltd            | South Africa | 8.17                      |                     |                     |
|                   | Tiger Brands                      | South Africa | 8.17                      |                     |                     |
| Energy            | Exxaro Resources Ltd              | South Africa | 8.17                      |                     |                     |
|                   | Sasol Limited                     | South Africa |                           |                     |                     |
| Financials        | Barclays Africa                   | South Africa |                           |                     | ■                   |
|                   | Nedbank Limited                   | South Africa |                           |                     | ■                   |
|                   | Redefine Properties Ltd           | South Africa | 8.17                      |                     |                     |
| Health Care       | Netcare Limited                   | South Africa |                           |                     |                     |
| Industrials       | Group Five Ltd                    | South Africa | 3.27                      |                     |                     |
|                   | Murray & Roberts Holdings Limited | South Africa |                           |                     |                     |
|                   | Transnet                          | South Africa |                           |                     | ■                   |
| Materials         | Anglo American Platinum           | South Africa | 3.27–8.17                 | ■                   | ■                   |
|                   | AngloGold Ashanti                 | South Africa | 7.70                      |                     |                     |
|                   | Arcelor Mittal South Africa Ltd   | South Africa |                           |                     |                     |
|                   | Gold Fields Limited               | South Africa | 3.79; 5                   |                     | ■                   |
|                   | Harmony Gold Mining Co Ltd        | South Africa | 3.27                      | ■                   | ■                   |
|                   | Kumba Iron Ore                    | South Africa | 3.27–8.17                 |                     |                     |
|                   | Sibanye Gold Ltd                  | South Africa | 2.36                      |                     |                     |
| Telecom. Services | MTN Group                         | South Africa |                           |                     |                     |

#### Companies that anticipate using an internal price on carbon in the next two years

##### Consumer Discretionary

Imperial Holdings, South Africa  
Woolworths Holdings Ltd, South Africa

##### Consumer Staples

Sesic, Egypt  
Golden Sugar Company Ltd, Nigeria  
RCL Foods Ltd, South Africa  
Tongaat Hulett Ltd, South Africa

##### Financials

Emira Property Fund, South Africa  
Liberty Holdings Ltd (incorporating Liberty Life Group Ltd), South Africa  
Standard Bank Group, South Africa

##### Health Care

Mediclinic International, South Africa

##### Industrials

Aveng Ltd, South Africa  
Basil Read, South Africa  
Grindrod Ltd, South Africa  
Reunert, South Africa

##### Materials

African Rainbow Minerals, South Africa  
Neopak, South Africa  
Northam Platinum Ltd, South Africa  
Sappi, South Africa

##### Telecommunication Services

Telkom SA Limited, South Africa  
Vodacom Group, South Africa

## Asia

### Carbon price disclosure by GICS sector

122

companies in Asia are pricing carbon now.<sup>1</sup>

#### Companies currently using an internal price on carbon

|                        | Company                                             | Country           | Price (US\$) | Impact | Target |
|------------------------|-----------------------------------------------------|-------------------|--------------|--------|--------|
| Consumer Discretionary | Hoi Lung                                            | China             |              |        |        |
|                        | Shaoguan Hongda Gear Co., Ltd                       | China             |              |        |        |
|                        | Mahindra & Mahindra                                 | India             |              | ■      | ■      |
|                        | Benesse Holdings, Inc.                              | Japan             | 13.40        |        |        |
|                        | Mazda Motor Corporation                             | Japan             |              |        |        |
|                        | NGK Spark Plug Co., Ltd.                            | Japan             | 384.11       |        | ■      |
|                        | Nissan Motor Co., Ltd.                              | Japan             |              | ■      | ■      |
|                        | Toyota Motor Corporation                            | Japan             |              |        | ■      |
|                        | Coway Co Ltd                                        | Republic of Korea | 8.57         |        | ■      |
|                        | Hankook Tire Co Ltd                                 | Republic of Korea | 12.68        |        |        |
|                        | LG Electronics                                      | Republic of Korea |              | ■      | ■      |
| Consumer Staples       | KAO Corporation                                     | Japan             |              |        | ■      |
|                        | Lawson, Inc.                                        | Japan             | 22.97        |        |        |
|                        | Megmilk Snow Brand Co.,Ltd.                         | Japan             |              |        |        |
|                        | CJ Cheiljedang                                      | Republic of Korea |              |        |        |
|                        | KT&G                                                | Republic of Korea |              |        |        |
| Energy                 | Essar Oil                                           | India             | 15.00        | ■      | ■      |
|                        | JX Holdings, Inc                                    | Japan             |              |        |        |
|                        | S-Oil Corp                                          | Republic of Korea | 14.58        |        | ■      |
|                        | PTT                                                 | Thailand          | 18.70        |        |        |
|                        | PTT Exploration & Production Public Company Limited | Thailand          |              |        |        |
| Financials             | Swire Pacific                                       | Hong Kong         |              |        |        |
|                        | Daito Trust Construction Co., Ltd.                  | Japan             | 50.43        |        |        |
|                        | Mori Building Co, Ltd.                              | Japan             |              |        |        |
|                        | Nomura Holdings, Inc.                               | Japan             |              | ■      | ■      |
|                        | Sompo Japan Nipponkoa Holdings, Inc                 | Japan             | 26.80–35.73  |        |        |
|                        | Sumitomo Mitsui Trust Holdings, Inc.                | Japan             |              |        |        |
|                        | KB Financial Group                                  | Republic of Korea | 16.29        |        |        |
| Health Care            | Mindray Medical Intl Ltd-Adr                        | China             |              |        |        |
|                        | Astellas Pharma Inc.                                | Japan             | 893.29       | ■      | ■      |
| Industrials            | Cathay Pacific Airways Limited                      | Hong Kong         |              |        |        |
|                        | Hong Kong Aircraft Engineering                      | Hong Kong         | 3.38         |        | ■      |
|                        | Dai Nippon Printing Co., Ltd.                       | Japan             |              |        |        |
|                        | Daifuku Co., Ltd.                                   | Japan             |              |        |        |
|                        | East Japan Railway Company                          | Japan             |              |        |        |
|                        | IHI Corporation                                     | Japan             |              |        |        |
|                        | Kawasaki Kisen Kaisha, Ltd.                         | Japan             | 90.00        |        |        |
|                        | Kokuyo Co., Ltd.                                    | Japan             | 9.83         |        |        |

<sup>1</sup> 27 companies submitted private responses and are not listed in the appendix.

Asia

Carbon price disclosure by GICS sector

Continued from previous page

|                           | Company                                | Country           | Price (US\$) | Impact | Target |
|---------------------------|----------------------------------------|-------------------|--------------|--------|--------|
| Industrials,<br>continued | Kyodo Printing Co., Ltd.               | Japan             |              |        |        |
|                           | Taisei Corporation                     | Japan             |              |        | ■      |
|                           | Toto Ltd.                              | Japan             |              |        |        |
|                           | Doosan Heavy Industries & Construction | Republic of Korea |              |        |        |
|                           | Global Brands Manufacture Ltd          | Taiwan            |              |        |        |
| Information<br>Technology | 3NOD                                   | China             |              |        |        |
|                           | Faratronic                             | China             |              |        |        |
|                           | Mingji                                 | China             |              |        |        |
|                           | Tech Mahindra                          | India             |              |        |        |
|                           | Canon Inc.                             | Japan             |              |        |        |
|                           | Citizen Holdings Co., Ltd.             | Japan             | 8.93–26.80   |        |        |
|                           | FujiFilm Holdings Corporation          | Japan             |              |        |        |
|                           | Hirose Electric Co., Ltd.              | Japan             |              |        |        |
|                           | Hitachi, Ltd.                          | Japan             |              |        |        |
|                           | NEC Corporation                        | Japan             |              |        |        |
|                           | Rohm Co., Ltd.                         | Japan             |              |        |        |
|                           | Daeduck Electronics Co., Ltd.          | Republic of Korea |              |        |        |
|                           | Samsung Electro-Mechanics Co., Ltd.    | Republic of Korea |              |        | ■      |
|                           | Samsung Electronics                    | Republic of Korea |              |        |        |
|                           | Simmtech Co., Ltd.                     | Republic of Korea | 16.46        |        |        |
|                           | AU Optronics                           | Taiwan            |              |        | ■      |
|                           | Darfon Electronics Corp                | Taiwan            | 6.17         |        | ■      |
|                           | Delta Electronics                      | Taiwan            | 3.08         |        |        |
|                           | Macronix International                 | Taiwan            | 10.00        |        |        |
|                           | Young Lighting Technology Inc.         | Taiwan            |              |        |        |
|                           | Zhen Ding Technology Holding Ltd       | Taiwan            |              |        |        |
| Materials                 | Beijing Wheaton Glass                  | China             | 6.17         |        |        |
|                           | Luencheong                             | China             |              |        |        |
|                           | ACC                                    | India             |              |        | ■      |
|                           | Ambuja Cements                         | India             |              |        | ■      |
|                           | Dalmia Cement (Bharat) Limited         | India             |              |        |        |
|                           | Shree Cement                           | India             | 2.12         |        |        |
|                           | ASAHI PRINTING                         | Japan             |              |        |        |
|                           | Denka Company Limited                  | Japan             | 17.87        |        |        |
|                           | Hitachi Chemical Company, Ltd.         | Japan             |              |        | ■      |
|                           | JSR Corporation                        | Japan             | 26.80        |        |        |
|                           | Mitsui Chemicals, Inc.                 | Japan             |              |        | ■      |
|                           | Showa Denko K.K.                       | Japan             |              |        |        |
|                           | Sumitomo Chemical Co., Ltd.            | Japan             |              |        |        |
|                           | Toyo Ink SC Holdings Co., Ltd.         | Japan             |              |        | ■      |
|                           | Ube Industries, Ltd.                   | Japan             | 8.93         |        | ■      |

|                         | Company                                                | Country           | Price (US\$) | Impact | Target |
|-------------------------|--------------------------------------------------------|-------------------|--------------|--------|--------|
| Materials,<br>continued | Hansol Paper Co                                        | Republic of Korea | 8.57         |        |        |
|                         | Kumho Petrochemical                                    | Republic of Korea |              |        |        |
|                         | LG Chem Ltd                                            | Republic of Korea |              |        |        |
|                         | Lotte Chemical Corp                                    | Republic of Korea |              |        | ■      |
|                         | Lotte Fine Chemical                                    | Republic of Korea |              |        |        |
|                         | POSCO                                                  | Republic of Korea |              |        | ■      |
| Telecom.<br>Services    | KDDI Corporation                                       | Japan             | 84.86–89.33  |        |        |
|                         | NTT DOCOMO, Inc.                                       | Japan             |              |        | ■      |
|                         | True Corporation                                       | Thailand          | 5.67         |        |        |
| Utilities               | Osaka Gas Co., Ltd.                                    | Japan             |              |        |        |
|                         | The Tokyo Electric Power Company Holdings, Inc (TEPCO) | Japan             |              |        |        |
|                         | Tokyo Gas Co., Ltd.                                    | Japan             |              |        |        |
|                         | Korea District Heating Corp.                           | Republic of Korea |              |        |        |
|                         | Korea East-West Power                                  | Republic of Korea | 19.72        |        |        |
|                         | Korea Electric Power Corp                              | Republic of Korea |              |        |        |
|                         | Korea Gas Corp                                         | Republic of Korea | 85.75        |        |        |

Companies that anticipate using an internal price on carbon in the next two years

**Consumer Discretionary**  
Bestway (Hong Kong) Int, China  
Guangzhou Huabao Glass Co Ltd, China  
Minth Group Ltd, China  
Neostra, China  
Shandong Helon Polytex, China  
Top Victory Electronics(Fujian) Co. Ltd, China  
Westfield Outdoor, Inc., China  
Yueli, China  
Zinwell Corporation, China  
Arvind Ltd, India  
Bharat Forge, India  
Tata Motors, India  
Asics Corporation, Japan  
Dentsu Inc., Japan  
Honda Motor Company, Japan  
Marui Group Co., Ltd., Japan  
Nikon Corporation, Japan  
Panasonic Corporation, Japan  
Dong Yang Piston Co., Ltd., Republic of Korea

Ducksan co., Ltd., Republic of Korea  
erae Automotive Systems Co., Ltd, Republic of Korea  
Eunsung textile co., ltd., Republic of Korea  
Hansoll Textile Ltd, Republic of Korea  
Hotel Shilla Co., Ltd., Republic of Korea  
Korens Inc., Republic Of Korea  
SL Corp, Republic of Korea

**Consumer Staples**  
Free-Free Industrial Co, China  
Ningbo Ji Ming Electric Appliance, China  
Zhejiang Axilone Shunhua Aluminum & Plastic Co., Ltd, China  
Hayco, Hong Kong  
Godrej Consumer Products, India  
Tata Global Beverages, India  
NH Foods Ltd., Japan  
Nihon Kajitsu Kogyo Co., Ltd, Japan  
Shiseido Co., Ltd., Japan  
Olam International, Singapore  
Charoen Pokphand Foods PCL, Thailand

Asia

Carbon price disclosure by GICS sector

Continued from previous page

Companies that anticipate using an internal price on carbon in the next two years

Energy

Inpex Corporation, Japan

Financials

Zhejiang Yat Electrical Appliance Co., Ltd.,China

Mahindra & Mahindra Financial Services, India

Mahindra Lifespace Developers Limited, India

State Bank of India, India

YES Bank Limited, India

Daiwa House Industry Co., Ltd., Japan

ORIX Corporation, Japan

Seven Bank, Ltd., Japan

Tokio Marine Holdings, Inc., Japan

Hana Financial Group, Republic of Korea

Industrial Bank of Korea, Republic of Korea

Samsung Fire & Marine Insurance, Republic of Korea

Samsung Securities, Republic of Korea

City Developments Limited, Singapore

Kasikornbank, Thailand

Health Care

Fenda, China

Shengda, China

Dr. Reddy's Laboratories, India

Nitin Life Sciences, India

Piramal Enterprises, India

ZCL Chemicals, India

Daiichi Sankyo Co., Ltd., Japan

Industrials

Beauty Star, China

China State Construction International Holdings Ltd,

China

Cixi Zhongfa Lamps, China

Cosco Container Lines Co., Ltd, China

Hurrytop China Network Logistics, China

Juteng, China

Ningbo Jiayin, China

Ningbo Klite, China

Sengled Optoelectronics Co.,Ltd, China

Suzhou Victory Precision Manufacture Co., Ltd, China

Victory Giant Technology, China

Zotac, Hong Kong

Jain Irrigation Systems, India

Furukawa Electric Co., Ltd., Japan

Kajima Corporation, Japan

Shimizu Corporation, Japan

Sumitomo Heavy Industries. Ltd., Japan

Pacific Inter-link Sdn Bhd, Malaysia

Daewoo E&C, Republic of Korea

Hanjin Logistics, Republic of Korea

Hyundai E&C, Republic of Korea

Hyundai Glovis Co Ltd, Republic of Korea

JK Lighting, Republic of Korea

KCC, Republic of Korea

Samsung C&T, Republic of Korea

Samsung Heavy Industries Co Ltd, Republic of Korea

Taihan Electric Wire, Republic of Korea

King Slide Technology Co., Ltd, Taiwan

YZC Kunshan, Taiwan

Information Technology

BOE Technology Group Co.,Ltd., China

Cienet Technologies, China

Cybertan Technology Inc, China

Founder PCB, China

Huafeng, China

Shandong Saint Electronics, China

Shanghai Meixing, China

Shenzhen Grentech, China

Shenzhen Sun And Lynn, China

Sirtec, China

T&W, China

Tongyu, China

YanTat Printed Circuit (Shenzhen) Co., Ltd, China

Infosys Limited, India

Brother Industries, Ltd., Japan

Fujitsu Ltd., Japan

Konica Minolta, Inc., Japan

Nomura Research Institute, Ltd., Japan

Ricoh Co., Ltd., Japan

TDK Corporation, Japan

Techsap Asp Sdn Bhd, Malaysia

Daewon Semiconductor Packaging Industrial Co Ltd,

Republic of Korea

ISU Petasys Co Ltd, Republic of Korea

LG Display, Republic of Korea

LG Innotek, Republic of Korea

Samsung SDI, Republic of Korea

SK Hynix, Republic of Korea

Elec & Eltek Co Ltd, Singapore

Advanced Semiconductor Engineering, Taiwan

Arcadyan Germany Technology, Taiwan

Chaun-Choung Technology Corp, Taiwan

Chicony Electronics Co. Ltd, Taiwan

Compal Electronics, Taiwan

Everlight Electronics Co Ltd, Taiwan

FSP Technology Inc., Taiwan

Innolux Corporation, Taiwan

Joy Technology (Shenzen) Corp., Taiwan

Lextar, Taiwan

Mitrastar Technologies (Formerly Zyxel

Communications), Taiwan

MiTAC Holdings Corporation (MHC), Taiwan

Nanya Technology Corp, Taiwan

Powertech Technology Inc, Taiwan

Qisda, Taiwan

Quanta Computer, Taiwan

Sable Corporation, Taiwan

Siliconware Precision Industries Co., Taiwan

Taiwan Semiconductor Manufacturing, Taiwan

Materials

Black Cat, China

Nanyi Zhi Pin Packaging Co., Ltd, China

Porton, China

Rong Hua (Qing Yuan) Offset Printing, China

Shanghai Huachi Printing Co., Ltd, China

Shanghai Takemoto Packages Co., Ltd, China

Shenma, China

Shya Hsin Packaging Industry (China) Co.,Ltd., China

Spread Profit, China

STARLITE PRINTERS (SZ) CO.,LTD, China

Essar Steel Limited, India

Godrej Industries, India

GRP, India

Hindustan Zinc, India

Mahindra Sanyo Special Steel Pvt. Ltd, India

Parksons Packaging Limited Chakan, India

Tata Chemicals, India

Tata Steel, India

Vedanta Ltd, India

Dynaplast, Indonesia

Pt Visichem Intiprima, Indonesia

Pt. Printindo Utama, Indonesia

Nitto Denko Corporation, Japan

Rengo Co., Ltd., Japan

Shin-Etsu Chemical Co., Ltd., Japan

Takeuchi-press Industries, Japan

Hyundai Steel Co, Republic of Korea

Kiswire Ltd., Republic of Korea

China Steel, Taiwan

Indorama Ventures PCL, Thailand

PTT Global Chemical, Thailand

Telecommunication Services

Airsys, China

Anhui Tianyuan Commu, China

China Mobile, China

Chinacomm, China

Innolight, China

Svarn Infratel, India

KT Corporation, Republic of Korea

LG Uplus, Republic of Korea

SK Telecom, Republic of Korea

SingTel, Singapore

Hwacom Systems, Taiwan

Advanced Info Service, Thailand

Utilities

CLP Holdings Limited, Hong Kong

GAIL, India

Tata Power Co, India

# Europe

## Carbon price disclosure by GICS sector

214

companies in Europe  
are pricing carbon now.<sup>1</sup>

### Companies currently using an internal price on carbon

|                        | Company                                  | Country        | Price (US\$) | Impact | Target |
|------------------------|------------------------------------------|----------------|--------------|--------|--------|
| Consumer Discretionary | JCDecaux SA.                             | France         |              |        |        |
|                        | Kering                                   | France         | 69.25        | ■      | ■      |
|                        | Michelin                                 | France         |              |        | ■      |
|                        | Renault                                  | France         |              |        | ■      |
|                        | BMW AG                                   | Germany        | 6.70         |        |        |
|                        | Daimler AG                               | Germany        |              |        |        |
|                        | PUMA SE                                  | Germany        |              |        | ■      |
|                        | Volkswagen AG                            | Germany        |              |        |        |
|                        | Roechling Automotive                     | Italy          |              |        |        |
|                        | Inditex                                  | Spain          | 30.00        |        | ■      |
|                        | Compagnie Financière Richemont SA        | Switzerland    |              |        |        |
|                        | Arçelik A.S.                             | Turkey         |              | ■      | ■      |
|                        | Vestel Elektronik Sanayi Ve Ticaret A.S. | Turkey         |              |        |        |
|                        | Crest Nicholson PLC                      | United Kingdom |              |        |        |
|                        | Domino's Pizza Group plc                 | United Kingdom | 24.64        |        |        |
|                        | Jaguar Land Rover Ltd                    | United Kingdom | 11.17        |        | ■      |
|                        | JD Sports Fashion                        | United Kingdom |              |        |        |
|                        | Marks and Spencer Group plc              | United Kingdom |              |        | ■      |
|                        | N Brown Group Plc                        | United Kingdom | 23.48        |        |        |
|                        | RELX Group                               | United Kingdom |              |        |        |
|                        | Sky plc                                  | United Kingdom | 23.33        | ■      | ■      |
|                        | Whitbread                                | United Kingdom |              |        |        |
|                        | WPP Group                                | United Kingdom | 53.15        |        |        |
| Consumer Staples       | Carlsberg Breweries A/S                  | Denmark        |              |        |        |
|                        | Carrefour                                | France         | 22.34–78.18  |        | ■      |
|                        | Danone                                   | France         |              |        |        |
|                        | Sofidel S.p.A.                           | Italy          |              |        |        |
|                        | Rixona                                   | Netherlands    |              |        |        |
|                        | Jerónimo Martins SGPS SA                 | Portugal       | 5.58         |        |        |
|                        | Coca-Cola HBC AG                         | Switzerland    |              |        | ■      |
|                        | Nestlé                                   | Switzerland    | 1.02         |        | ■      |
|                        | Migros Ticaret A.S.                      | Turkey         |              |        | ■      |
|                        | Associated British Foods                 | United Kingdom |              |        |        |
|                        | Dairy Crest Group                        | United Kingdom |              |        |        |
|                        | J Sainsbury Plc                          | United Kingdom | 24.64        |        |        |
|                        | Morrison Supermarkets                    | United Kingdom |              |        | ■      |
|                        | Muntons plc                              | United Kingdom |              |        |        |
|                        | Unilever plc                             | United Kingdom | 10.00        |        | ■      |

|            | Company                                      | Country        | Price (US\$) | Impact | Target |
|------------|----------------------------------------------|----------------|--------------|--------|--------|
| Energy     | OMV AG                                       | Austria        |              |        |        |
|            | Neste Corporation                            | Finland        |              |        |        |
|            | Total                                        | France         | 27.92        |        |        |
|            | MOL Nyrt.                                    | Hungary        |              |        |        |
|            | Eni SpA                                      | Italy          | 40.00        |        |        |
|            | Royal Dutch Shell                            | Netherlands    | 40.00        |        |        |
|            | Vopak                                        | Netherlands    | 27.92        |        |        |
|            | Det Norske Oljeselskap ASA                   | Norway         |              |        |        |
|            | Statoil ASA                                  | Norway         | 50–64        |        |        |
|            | Galp Energia SGPS SA                         | Portugal       | 33.51        |        | ■      |
|            | Compañía Española de Petróleos, S.A.U. CEPSA | Spain          |              |        |        |
|            | Repsol                                       | Spain          |              |        | ■      |
|            | Lundin Petroleum                             | Sweden         | 54.03        |        |        |
|            | BP                                           | United Kingdom | 40.00        |        |        |
|            | Tullow Oil                                   | United Kingdom |              |        |        |
| Financials | Danske Bank A/S                              | Denmark        |              |        | ■      |
|            | BNP Paribas                                  | France         |              |        |        |
|            | Gecina                                       | France         |              |        | ■      |
|            | Societe Generale                             | France         | 11.17        | ■      | ■      |
|            | Commerzbank AG                               | Germany        |              |        | ■      |
|            | Deutsche Bank AG                             | Germany        |              |        | ■      |
|            | Piraeus Bank                                 | Greece         | 7.82         |        |        |
|            | Banco de credito social cooperativo          | Spain          |              |        |        |
|            | Banco Popular Espanol S.A.                   | Spain          | 8.94         | ■      | ■      |
|            | CaixaBank                                    | Spain          | 5.58         |        | ■      |
|            | Nordea Bank                                  | Sweden         | 2.23         |        | ■      |
|            | BEKB / BCBE                                  | Switzerland    |              |        |        |
|            | Credit Suisse                                | Switzerland    |              |        | ■      |
|            | Swiss Re                                     | Switzerland    |              |        | ■      |
|            | T.Garanti Bankasi A.S.                       | Turkey         |              |        | ■      |
|            | T.Sinai Kalkinma Bankasi A.S.                | Turkey         |              |        |        |
|            | Aviva plc                                    | United Kingdom |              |        |        |
|            | Barclays                                     | United Kingdom |              |        |        |
|            | Big Yellow Group                             | United Kingdom | 23.92        |        |        |
|            | Capital & Counties Properties                | United Kingdom | 17.50        |        | ■      |
|            | Ernst & Young LLP UK                         | United Kingdom | 23.92        |        | ■      |
|            | Henderson Group                              | United Kingdom |              |        | ■      |
|            | Legal and General Investment Management      | United Kingdom |              |        |        |
|            | Unite Students                               | United Kingdom | 24.64        |        | ■      |
|            | Workspace Group                              | United Kingdom |              |        |        |

<sup>1</sup> 33 companies submitted private responses and are not listed in the appendix.

# Europe

## Carbon price disclosure by GICS sector

Continued from previous page

|                        | Company                                         | Country        | Price (US\$)         | Impact | Target |
|------------------------|-------------------------------------------------|----------------|----------------------|--------|--------|
| Health Care            | Lundbeck A/S                                    | Denmark        |                      |        |        |
|                        | Novartis                                        | Switzerland    | 100.00               | ■      | ■      |
|                        | Boots Contract Manufacturing                    | United Kingdom |                      |        |        |
|                        | Nuffield Health                                 | United Kingdom |                      |        |        |
|                        | Spire Healthcare                                | United Kingdom | 24.64                |        |        |
| Industrials            | Grundfos                                        | Denmark        |                      |        |        |
|                        | Air France—KLM                                  | France         |                      |        |        |
|                        | Bic                                             | France         | 12.29; 22.34         | ■      | ■      |
|                        | Bouygues                                        | France         |                      | ■      | ■      |
|                        | Groupe Eurotunnel                               | France         |                      |        |        |
|                        | La Poste                                        | France         | 7.82                 | ■      | ■      |
|                        | LEGRAND                                         | France         | 33.51                |        |        |
|                        | Saint-Gobain                                    | France         |                      |        | ■      |
|                        | Hochtief AG                                     | Germany        |                      |        |        |
|                        | Kingspan Group PLC                              | Ireland        |                      |        |        |
|                        | Danieli & C Officine Meccaniche S.p.A.          | Italy          |                      |        |        |
|                        | Arcadis                                         | Netherlands    |                      |        |        |
|                        | Royal BAM Group nv                              | Netherlands    |                      |        | ■      |
|                        | CTT—Correios de Portugal SA                     | Portugal       | 39.10;<br>7.82–22.34 | ■      | ■      |
|                        | Abengoa                                         | Spain          | 10.05                |        | ■      |
|                        | Ferrovial                                       | Spain          |                      |        | ■      |
|                        | Grupo Logista                                   | Spain          |                      |        | ■      |
|                        | International Consolidated Airlines Group, S.A. | Spain          |                      |        | ■      |
|                        | Obrascon Huarte Lain (OHL)                      | Spain          | 4.86                 |        |        |
|                        | SAS                                             | Sweden         |                      |        |        |
|                        | Pegasus Hava Taşımacılığı A.Ş.                  | Turkey         | 6.37                 |        |        |
|                        | Balfour Beatty                                  | United Kingdom | 24.64                |        |        |
|                        | Go-Ahead Group                                  | United Kingdom | 23.33                |        | ■      |
|                        | Linklaters LLP                                  | United Kingdom |                      |        |        |
|                        | Morgan Advanced Materials                       | United Kingdom |                      |        | ■      |
|                        | Morgan Sindall Group plc                        | United Kingdom |                      |        | ■      |
|                        | Senior Plc                                      | United Kingdom | 27.71                |        |        |
|                        | Travis Perkins                                  | United Kingdom |                      |        |        |
| Information Technology | Atos SE                                         | France         |                      |        | ■      |
|                        | Sopra Steria Group                              | France         | 5.58                 |        |        |
|                        | Renishaw                                        | United Kingdom |                      |        |        |
|                        | Sungard Availability Services (Sungard AS)      | United Kingdom |                      |        |        |

|                   | Company                         | Country        | Price (US\$) | Impact | Target |
|-------------------|---------------------------------|----------------|--------------|--------|--------|
| Materials         | Solvay S.A.                     | Belgium        | 83.77        |        | ■      |
|                   | Novozymes A/S                   | Denmark        |              |        | ■      |
|                   | Metsä Board                     | Finland        | 11.17        |        | ■      |
|                   | Outokumpu Oyj                   | Finland        |              |        | ■      |
|                   | Stora Enso Oyj                  | Finland        |              |        |        |
|                   | MMP Packetis                    | France         | 35.74        |        |        |
|                   | MMP Premium                     | France         | 35.74        |        |        |
|                   | BASF SE                         | Germany        |              |        |        |
|                   | D.G.W.                          | Germany        |              |        |        |
|                   | Edelmann                        | Germany        |              |        |        |
|                   | HeidelbergCement AG             | Germany        | 22.34        |        |        |
|                   | ThyssenKrupp AG                 | Germany        |              |        |        |
|                   | Smurfit Kappa Group PLC         | Ireland        |              |        |        |
|                   | Palladio Group SPA              | Italy          | 9.24; 22.34  |        |        |
|                   | Zignago Vetro SpA               | Italy          |              |        |        |
|                   | AkzoNobel                       | Netherlands    | 55.84–150.78 |        | ■      |
|                   | Royal DSM                       | Netherlands    | 55.84        |        | ■      |
|                   | Borregaard ASA                  | Norway         |              |        | ■      |
|                   | Norsk Hydro                     | Norway         |              |        |        |
|                   | Arkhangelsk Pulp and Paper Mill | Russia         | 16.75        |        |        |
|                   | Acerinox                        | Spain          |              |        |        |
|                   | Ercros                          | Spain          |              |        |        |
|                   | Boliden Group                   | Sweden         |              |        | ■      |
|                   | SSAB                            | Sweden         |              |        |        |
|                   | Tetra Pak                       | Sweden         | 11.17        | ■      | ■      |
|                   | Glencore plc                    | Switzerland    | 8.17         |        |        |
|                   | LafargeHolcim Ltd               | Switzerland    |              |        | ■      |
|                   | Anglo American                  | United Kingdom | 3.27–8.17    |        |        |
|                   | BHP Billiton                    | United Kingdom | 24.00        |        | ■      |
|                   | GPS PE Products                 | United Kingdom | 17.50        |        | ■      |
|                   | Hill & Smith Holdings           | United Kingdom |              |        |        |
|                   | Lonmin                          | United Kingdom |              |        |        |
|                   | Marshalls                       | United Kingdom |              |        |        |
|                   | Mondi PLC                       | United Kingdom | 33.51        |        |        |
|                   | Petra Diamonds Ltd              | United Kingdom |              |        | ■      |
|                   | Rio Tinto                       | United Kingdom |              | ■      | ■      |
| Telecom. Services | Magyar Telekom Nyrt.            | Hungary        |              |        | ■      |
|                   | Koninklijke KPN NV (Royal KPN)  | Netherlands    |              |        |        |
|                   | BT Group                        | United Kingdom | 24.64        |        | ■      |
|                   | TalkTalk Telecom Group          | United Kingdom | 25.08        |        |        |
|                   | Vodafone Group                  | United Kingdom |              |        |        |

Europe

Carbon price disclosure by GICS sector

Continued from previous page

|           | Company                         | Country        | Price (US\$)        | Impact | Target |
|-----------|---------------------------------|----------------|---------------------|--------|--------|
| Utilities | Verbund AG                      | Austria        | 5.58–7.48           |        | ■      |
|           | Fortum Oyj                      | Finland        |                     |        |        |
|           | EDF                             | France         |                     |        |        |
|           | ENGIE                           | France         |                     |        |        |
|           | SUEZ                            | France         |                     |        | ■      |
|           | VEOLIA                          | France         |                     |        |        |
|           | E.ON SE                         | Germany        | 22.34–44.68         |        |        |
|           | A2A                             | Italy          | 6.70–13.40          |        |        |
|           | ENEL SpA                        | Italy          | 12.29               |        | ■      |
|           | Snam S.P.A                      | Italy          | 8.23                |        |        |
|           | Terna                           | Italy          |                     |        |        |
|           | EDP—Energias de Portugal S.A.   | Portugal       | 5.58–67.01          |        |        |
|           | REN—Redes Energéticas Nacionais | Portugal       |                     |        |        |
|           | ACCIONA S.A.                    | Spain          | 39.09; 50.26; 80.42 | ■      | ■      |
|           | Enagas                          | Spain          | 7.82                | ■      | ■      |
|           | Endesa                          | Spain          | 12.29               |        | ■      |
|           | Gas Natural SDG SA              | Spain          | 23.24–37.11         |        | ■      |
|           | Iberdrola SA                    | Spain          | 33.51               | ■      | ■      |
|           | Vattenfall Group                | Sweden         |                     |        | ■      |
|           | Centrica                        | United Kingdom | 32.08               |        |        |
|           | National Grid PLC               | United Kingdom | 86.04               | ■      | ■      |
|           | Pennon Group                    | United Kingdom | 75.83–291.65        |        | ■      |
|           | Severn Trent                    | United Kingdom | 21.29               |        | ■      |
|           | SSE                             | United Kingdom |                     | ■      | ■      |
|           | United Utilities                | United Kingdom | 23.48               |        |        |

Companies that anticipate using an internal price on carbon in the next two years

Consumer Discretionary

Groupe PSA, France  
Ipsos, France  
Sodexo, France  
Axel Springer SE, Germany  
iwis motorsysteme, Germany  
Adler Plastic Spa, Italy  
O.M.G. Di Messieri Odoardo & C. Spa, Italy  
IEE, Luxembourg  
Melia Hotels International SA, Spain  
NAGARES. S.A., Spain  
NH Hotel Group, Spain  
Ihlas Ev Aletleri Imalat Sanayi Ve Ticaret A.S., Turkey  
Berkeley Group, United Kingdom  
Brand Addition, United Kingdom  
Cms Cameron Mckenna, United Kingdom  
De Vere Group, United Kingdom  
Dentsu Aegis Network, United Kingdom  
GLH (Thistle Hotels), United Kingdom  
Norton Rose, United Kingdom  
Redrow Homes Ltd, United Kingdom  
Rosti, United Kingdom  
SuperGroup, United Kingdom  
TUI Group, United Kingdom

Consumer Staples

Delhaize Group, Belgium  
L'Oréal, France  
Tereos, France  
Beiersdorf AG, Germany  
METRO AG, Germany  
MI (Michaelleides), Greece  
De Matteis Agroalimentare S.P.A., Italy  
Heineken NV, Netherlands  
Aceites Del Sur—Coosu, Spain  
AJE Group, Spain  
Dacsa Ltd, Spain  
A.G. Barr Plc, United Kingdom  
Britvic, United Kingdom  
Greggs, United Kingdom

Energy

Maurel Et Prom, France  
ERG S.p.A, Italy  
SBM Offshore, Netherlands  
PJSC Gazprom, Russia  
Tecnicas Reunidas, Spain  
Ophir Energy Plc, United Kingdom  
Premier Oil, United Kingdom

Financials

Altarea Cogedim, France  
AXA Group, France  
CNP Assurances, France  
Credit Agricole, France  
Icade, France  
Klepierre, France  
Nexity, France  
Eurobank Ergasias SA, Greece  
National Bank Of Greece, Greece  
Allied Irish Banks plc, Ireland  
UniCredit, Italy  
ING Group, Netherlands  
DNB ASA, Norway  
Bankinter, Spain  
BBVA, Spain  
Hoist Finance, Sweden  
Akbank T.A.S., Turkey  
Türkiye Kalkınma Bankası A.S., Turkey  
Yapi Ve Kredi Bankası A.S., Turkey  
De Vere Venues Group Ltd, United Kingdom  
Hammerson, United Kingdom  
Land Securities, United Kingdom  
Prudential PLC, United Kingdom

Health Care

UCB SA, Belgium  
Coloplast A/S, Denmark  
Sanofi, France  
Fresenius SE & Co. KGaA, Germany  
Shire, Ireland  
AstraZeneca, United Kingdom  
Bupa, United Kingdom

Industrials

Österreichische Post AG, Austria  
Palfinger AG, Austria  
Keytec, Czech Republic  
A.P. Moller—Maersk, Denmark  
DANFOSS, Denmark  
Finnair, Finland  
Valmet, Finland  
ADP (Aeroports de Paris), France  
Derichebourg Multiservices, France  
Schneider Electric, France  
Deutsche Post AG, Germany  
Siemens AG, Germany  
Suedkabel GmbH, Germany  
WAGO, Germany  
Weener Plastik GmbH, Germany

## Europe

### Carbon price disclosure by GICS sector

Continued from previous page

#### Companies that anticipate using an internal price on carbon in the next two years

Ingersoll-Rand Co. Ltd., Ireland  
Airbus Group, Netherlands  
CEVA, Netherlands  
Royal Philips, Netherlands  
Ficosa, Portugal  
Iturri, S.A., Spain  
Inwido Ab, Sweden  
Skanska AB, Sweden  
Gategroup Holding AG, Switzerland  
Kuehne + Nagel International AG, Switzerland  
AVK, United Kingdom  
BBA Aviation, United Kingdom  
CNH Industrial NV, United Kingdom  
Costain Group, United Kingdom  
easyJet, United Kingdom  
FirstGroup Plc, United Kingdom  
Interserve Plc, United Kingdom  
National Express Group Plc, United Kingdom  
Project People, United Kingdom  
Rolls-Royce, United Kingdom  
Stephenson Harwood, United Kingdom  
Unipart, United Kingdom  
Virgin Atlantic Airways Ltd, United Kingdom  
Volex Group, United Kingdom  
Whistl UK Ltd, United Kingdom  
WSH Group, United Kingdom

#### Information Technology

Scanfil, Finland  
Cap Gemini, France  
Jenoptik AG, Germany  
SAP SE, Germany  
Ericsson, Sweden  
Aci Worldwide Ltd, United Kingdom  
NSC Global Ltd, United Kingdom

#### Materials

Constantia Packaging, Austria  
Air Liquide, France  
ARKEMA, France  
Chimex, France  
Lanxess AG, Germany  
Wieland Holding, Germany  
CRH Plc, Ireland  
Armetallizing NV, Italy  
Industria Grafica Eurostampa S P A, Italy  
Italcementi, Italy  
Nuceria Adesivi SRL, Italy  
PCC Exol, Poland  
Grafobal a.s, Slovakia  
Alliabox, Spain  
Menshen, Spain  
Clariant AG, Switzerland  
Givaudan SA, Switzerland  
Model Holding AG, Switzerland  
Akçansa Çimento Sanayi Ve Ticaret A.S., Turkey  
ASG, United Kingdom  
Croda International, United Kingdom  
Innovia Films Ltd, United Kingdom  
Vedanta Resources PLC, United Kingdom

#### Telecommunication Services

GOBE, France  
Deutsche Telekom AG, Germany  
VIA optronics (Suzhou) Co., Ltd, Germany  
Telecom Italia, Italy  
Telefonica, Spain  
Millicom International Cellular SA, Sweden  
Swisscom, Switzerland  
Beacon Security & Communications Limited, United Kingdom

#### Utilities

R.E.E., Spain  
Akenerji Elektrik Üretim A.S., Turkey  
Zorlu Dogal Elektrik Üretimi A.S., Turkey  
Zorlu Enerji Elektrik Üretim A.S., Turkey

26  
companies in Latin  
America are pricing  
carbon now.<sup>1</sup>

## Latin America

### Carbon price disclosure by GICS sector

#### Companies currently using an internal price on carbon

|                               | Company                                         | Country   | Price (US\$) | Impact | Target |
|-------------------------------|-------------------------------------------------|-----------|--------------|--------|--------|
| <b>Consumer Discretionary</b> | Feedbacktur Viagens Ltda—EPP—GILOGRJ            | Brazil    |              |        |        |
|                               | Grupo Televisa S.A.                             | Mexico    |              |        |        |
| <b>Consumer Staples</b>       | Granja 3 Arroyos                                | Argentina |              |        |        |
|                               | Natura Cosmeticos SA                            | Brazil    |              |        |        |
|                               | Vina Concha y Toro S A                          | Chile     | 1.00         | ■      | ■      |
|                               | Grupo Nutresa S.A.                              | Colombia  |              | ■      | ■      |
|                               | Sociedad Agrícola e Industrial San Carlos       | Ecuador   |              |        |        |
| <b>Energy</b>                 | Petróleo Brasileiro SA—Petrobras                | Brazil    |              |        |        |
| <b>Financials</b>             | Banco Santander Brasil                          | Brazil    |              |        |        |
|                               | Itaú Unibanco Holding S.A.                      | Brazil    |              |        |        |
|                               | Itausa Investimentos Itau S.A.                  | Brazil    |              |        |        |
| <b>Industrials</b>            | Ecofrotas                                       | Brazil    |              |        |        |
|                               | Transportes Cavalinho                           | Brazil    |              |        |        |
|                               | Colcafe                                         | Colombia  |              | ■      | ■      |
| <b>Information Technology</b> | Service Bank Servs. Tecnologicos E              | Brazil    |              |        |        |
| <b>Materials</b>              | Braskem S/A                                     | Brazil    |              |        | ■      |
|                               | Duratex S/A                                     | Brazil    |              |        |        |
| <b>Utilities</b>              | AES Tiete SA                                    | Brazil    |              |        |        |
|                               | Centrais Eletricas Brasileiras S/A (Eletrobras) | Brazil    | 5.00         |        |        |
|                               | Companhia Energetica Minas Gerais—CEMIG         | Brazil    | 1.00         |        |        |
|                               | CPFL Energia SA                                 | Brazil    | 0.28         |        |        |
|                               | Colbun SA                                       | Chile     | 5.00         |        |        |
|                               | Celsia SA ESP                                   | Colombia  |              |        |        |

#### Companies that anticipate using an internal price on carbon in the next two years

##### Consumer Discretionary

Aethra Sistemas Automotivos S/A., Brazil  
B2W Companhia Global do Varejo, Brazil  
Lojas Americanas S/A, Brazil  
CINSA SA DE CV, Mexico  
Janesville de México, S.A. de C.V., Mexico  
Karmatex, Mexico  
Prod Infantiles Selectos SA CV, Mexico

##### Consumer Staples

JBS S/A, Brazil  
Mataboi, Brazil

Vigor, Brazil  
Colombina S.A., Colombia  
Dyval S.A (Repostería Deli), Colombia  
Panifresh Costa Rica SA, Costa Rica  
Ayvi SA de CV, Mexico  
Cafinco SA de CV, Mexico  
Comercializadora GAB (Mr Lucky), Mexico  
Innophos Mexicana S. de R.L. de C.V., Mexico  
Pinsa Comercial SA de CV, Mexico  
Proteinas Y Oleicos SA CV, Mexico

<sup>1</sup> 3 companies submitted private responses and are not listed in the appendix.

## Latin America

### Carbon price disclosure by GICS sector

Continued from previous page

#### Companies that anticipate using an internal price on carbon in the next two years

##### Financials

Banco Bradesco S/A, Brazil  
Paschoalotto I C BR G E LTDA, Brazil  
Banco Davivienda SA, Colombia  
Grupo de Inversiones Suramericana SA, Colombia  
Grupo Financiero Banorte SAB de CV, Mexico

##### Industrials

Loginter, Argentina  
Companhia de Concessões Rodoviárias—CCR, Brazil  
Grupo Libra, Brazil  
Hidrojato Nacional SC LTDA, Brazil  
Sete Servicos De Entrega DE TI (Texlog), Brazil  
Transportadora Rodomeu LTDA, Brazil  
Transvip Transp De Val Vig Patrimonial LTDA, Brazil

##### Materials

Rigolleau, Argentina  
FIBRIA Celulose S/A, Brazil  
Grafica 43, Brazil  
Klabin S/A, Brazil  
Vale, Brazil  
Votorantim Cimentos, Brazil  
Empresas CMPC, Chile

Cementos Argos SA, Colombia  
Fepromel SAS., Colombia  
Vical, Costa Rica  
Absormex, Mexico  
Fresnillo plc, Mexico  
Packaging Products del Peru, Peru  
Trupal S.A, Peru

##### Telecommunication Services

Axtel, Mexico

##### Utilities

Cia Paranaense de Energia—COPEL, Brazil  
EDP—Energias do Brasil S.A., Brazil  
Eletropaulo Metropolitana Eletricidade de São Paulo S/A, Brazil  
Empresa de Energia de Bogota S.A. E.S.P., Colombia  
Interconexion Electrica Sa, Colombia  
Isagen S.A. E.S.P., Colombia

## Middle East

### Carbon price disclosure by sector

#### Companies that anticipate using an internal price on carbon in the next two years

##### Consumer Discretionary

Classic Fashion Apparel, Jordan

##### Materials

Altajir Glass, United Arab Emirates

##### Telecommunication Services

ECI Telecom, Israel

## North America

### Carbon price disclosure by GICS sector

111  
companies in North  
America are pricing  
carbon now.<sup>1</sup>

#### Companies currently using an internal price on carbon

|                        | Company                            | Country | Price (US\$) | Impact | Target |
|------------------------|------------------------------------|---------|--------------|--------|--------|
| Consumer Discretionary | Aimia Inc.                         | Canada  | 13.79        |        |        |
|                        | Canadian Tire Corporation, Limited | Canada  | 11.49–22.99  |        |        |
|                        | Fruit of the Loom                  | USA     |              |        |        |
|                        | General Motors Company             | USA     | 5.00         | ■      | ■      |
|                        | Superior Industries International  | USA     |              |        |        |
|                        | Walt Disney Company                | USA     |              | ■      | ■      |
| Consumer Staples       | Archer Daniels Midland             | USA     |              |        |        |
|                        | Campbell Soup Company              | USA     |              |        |        |
|                        | Colgate Palmolive Company          | USA     |              |        | ■      |
|                        | Dean Foods Company                 | USA     |              |        |        |
|                        | Del Monte Foods                    | USA     |              |        |        |
|                        | Hormel Foods                       | USA     |              |        |        |
|                        | WhiteWave Foods                    | USA     |              |        | ■      |
| Energy                 | ARC Resources Ltd.                 | Canada  |              |        |        |
|                        | Canadian Natural Resources Limited | Canada  |              |        |        |
|                        | Cenovus Energy Inc.                | Canada  |              |        |        |
|                        | Encana Corporation                 | Canada  | 20–125       |        |        |
|                        | Enerplus Corporation               | Canada  | 22.98        |        |        |
|                        | Husky Energy Inc.                  | Canada  |              |        |        |
|                        | Imperial Oil                       | Canada  | 80.00        |        |        |
|                        | Keyera Corp.                       | Canada  | 11.49–22.98  |        |        |
|                        | Suncor Energy Inc.                 | Canada  | 11.49–42.12  |        |        |
|                        | TransCanada Corporation            | Canada  | 61.27        |        |        |
|                        | Vermilion Energy Inc.              | Canada  | 11.49; 16.91 |        |        |
|                        | Chevron Corporation                | USA     |              |        |        |
|                        | ConocoPhillips                     | USA     | 6–38         |        |        |
|                        | Devon Energy Corporation           | USA     | 15.00        |        |        |
|                        | Exxon Mobil Corporation            | USA     | 80.00        |        |        |
|                        | Hess Corporation                   | USA     | 20–40        |        |        |
| Financials             | Occidental Petroleum Corporation   | USA     |              |        |        |
|                        | Bank of Montreal                   | Canada  | 25.00        |        | ■      |
|                        | Great-West Lifeco Inc.             | Canada  | 22.98        |        |        |
|                        | Power Corporation of Canada        | Canada  | 22.98        |        |        |
|                        | Power Financial Corporation        | Canada  | 22.98        |        |        |
|                        | TD Bank Group                      | Canada  | 9.00         | ■      | ■      |
|                        | BNY Mellon                         | USA     | 29.02        |        | ■      |
|                        | Goldman Sachs Group Inc.           | USA     |              | ■      | ■      |
|                        | Harvard Maintenance, Inc.          | USA     |              |        |        |
|                        | Wells Fargo & Company              | USA     |              |        |        |

<sup>1</sup> 15 companies submitted private responses and are not listed in the appendix.

## North America

### Carbon price disclosure by GICS sector

Continued from previous page

|                        | Company                                          | Country | Price (US\$) | Impact | Target |
|------------------------|--------------------------------------------------|---------|--------------|--------|--------|
| Health Care            | Allergan plc                                     | USA     |              |        | ■      |
|                        | Biogen Inc.                                      | USA     |              |        | ■      |
| Industrials            | Air Canada                                       | Canada  |              |        |        |
|                        | The Beck Group—HC Beck                           | USA     |              |        |        |
|                        | Covanta Energy Corporation                       | USA     |              |        |        |
|                        | Cummins Inc.                                     | USA     |              |        | ■      |
|                        | Delta Air Lines                                  | USA     |              |        |        |
|                        | General Electric Company                         | USA     |              |        |        |
|                        | Jacobs Engineering Group Inc.                    | USA     | 23.92        |        |        |
|                        | Owens Corning                                    | USA     | 10–60        |        | ■      |
|                        | Parker-Hannifin Corporation                      | USA     |              |        |        |
|                        | Stanley Black & Decker, Inc.                     | USA     | 23; 25; 150  |        | ■      |
|                        | Tennant Company                                  | USA     |              |        | ■      |
|                        | Waste Management, Inc.                           | USA     |              |        |        |
|                        | Wisconsin Energy Conservation Corporation (WECC) | USA     | 13.12        | ■      | ■      |
| Information Technology | Adobe Systems, Inc.                              | USA     |              | ■      | ■      |
|                        | Alphabet, Inc.                                   | USA     |              |        |        |
|                        | Asociar LLC                                      | USA     |              |        |        |
|                        | Autodesk, Inc.                                   | USA     |              |        | ■      |
|                        | Corning Incorporated                             | USA     |              |        |        |
|                        | EMC Corporation                                  | USA     | 30.00        |        |        |
|                        | IO Data Centers                                  | USA     |              |        |        |
|                        | Microchip Technology                             | USA     |              |        |        |
|                        | Microsoft Corporation                            | USA     |              | ■      | ■      |
| Materials              | Barrick Gold Corporation                         | Canada  |              |        |        |
|                        | Catalyst Paper Corporation                       | Canada  | 22.98        |        |        |
|                        | HudBay Minerals Inc.                             | Canada  | 15.32–38.29  |        |        |
|                        | Resolute Forest Products Inc.                    | Canada  |              |        | ■      |
|                        | Teck Resources Limited                           | Canada  | 11.49–30.64  |        |        |
|                        | E.I. du Pont de Nemours and Company              | USA     |              |        |        |
|                        | Eastman Chemical Company                         | USA     |              |        |        |
|                        | Monsanto Company                                 | USA     |              |        |        |
|                        | Owens-Illinois                                   | USA     |              |        |        |
|                        | The Dow Chemical Company                         | USA     |              |        |        |
| Telecom. Services      | Rogers Communications Inc.                       | Canada  |              |        |        |
|                        | GENBAND                                          | USA     |              |        |        |
|                        | World Wide Technology Holding Company            | USA     |              |        |        |

|           | Company                                   | Country | Price (US\$) | Impact | Target |
|-----------|-------------------------------------------|---------|--------------|--------|--------|
| Utilities | Capital Power Corporation                 | Canada  |              |        |        |
|           | TransAlta Corporation                     | Canada  | 22.98        |        |        |
|           | Ameren Corporation                        | USA     | 23–53        |        |        |
|           | American Electric Power Company, Inc.     | USA     |              |        |        |
|           | CMS Energy Corporation                    | USA     |              |        |        |
|           | DTE Energy Company                        | USA     |              |        |        |
|           | Duke Energy Corporation                   | USA     |              |        |        |
|           | Eversource Energy                         | USA     |              |        |        |
|           | Exelon Corporation                        | USA     | 0–20         |        |        |
|           | FirstEnergy Corporation                   | USA     |              |        |        |
|           | Los Angeles Department of Water and Power | USA     | 12.45        |        |        |
|           | NiSource Inc.                             | USA     | 20.00        |        |        |
|           | NRG Energy Inc                            | USA     |              | ■      | ■      |
|           | OGE Energy Corp.                          | USA     |              |        |        |
|           | Ormat Technologies Inc                    | USA     |              |        |        |
|           | PG&E Corporation                          | USA     |              |        |        |
|           | Pinnacle West Capital Corporation         | USA     |              |        |        |
|           | Sempra Energy                             | USA     |              |        |        |
|           | WEC Energy Group                          | USA     |              |        |        |
|           | Xcel Energy Inc.                          | USA     | 1.86–40      |        | ■      |

#### Companies that anticipate using an internal price on carbon in the next two years

##### Consumer Discretionary

Active Knitwear Resources Inc, USA  
Adjmi Apparel Group, USA  
All Access Apparel, Inc., USA  
Cable Connection & Supply, USA  
Custom Accessories Inc, USA  
Detroit Manufacturing Systems, USA  
E&E Manufacturing, USA  
Jjs Mae Inc Db a Rainbeau, USA  
Lowe's Companies, Inc., USA  
Neapco, USA  
Otter Products, LLC, USA  
Paris Presents LTD, USA  
Renfro Corporation, USA  
Royal Caribbean Cruises Ltd, USA  
Roytex Inc, USA  
Topson Downs, USA  
VF Corporation, USA  
Whirlpool Corporation, USA  
Wyndham Worldwide Corporation, USA

##### Consumer Staples

Loblaw Companies Limited, Canada  
Maple Leaf Foods Inc., Canada  
Albaad, USA  
Alliance One International Inc., USA  
Beaver Street Fisheries, USA  
Berwick Offray Hong Kong, USA  
Cargill, USA  
Coca-Cola European Partners, USA  
Kellogg Company, USA  
Leprino Foods, USA  
Mars, USA  
Massimo Zanetti Beverage USA, USA  
Michael Foods Inc (USFS), USA  
Molson Coors Brewing Company, USA  
Norpac Foods, Inc., USA  
Oxygen, USA  
PepsiCo, Inc., USA  
Philip Morris International, USA  
Royal Cup, Inc., USA  
Shanghai Yingshuo Plastic Co, Ltd, USA  
Supreme Rice Mill, USA

North America

Carbon price disclosure by GICS sector

Continued from previous page

Companies that anticipate using an internal price on carbon in the next two years

Energy

Crescent Point Energy Corporation, Canada  
Baker Hughes Incorporated, USA  
CONSOL Energy Inc., USA

Financials

Bank of Nova Scotia (Scotiabank), Canada  
Bentall Kennedy, Canada  
Host Hotels & Resorts, Inc., USA  
Invesco Ltd, USA  
Iron Mountain Inc., USA  
JPMorgan Chase & Co., USA  
Morgan Stanley, USA

Health Care

Baxter International Inc., USA  
Bristol-Myers Squibb, USA  
Catalent Pharma Solutions, USA  
Valeant Pharmaceuticals International, Inc., USA  
Waters Corporation, USA

Industrials

Canadian National Railway Company, Canada  
TTR Transport, Canada  
3M Company, USA  
Asplundh Tree Expert, USA  
Boston Coach, USA  
DSC Logistics, USA  
Flyte Tyme Limousine, USA  
Iwco Direct, USA  
Martin Transportation Systems, USA  
Northline Utilities, USA  
Republic Services, Inc., USA  
Wabtec Corp., USA

Information Technology

BlackBerry Limited, Canada  
Arista Networks, USA  
Automatic Data Processing, Inc., USA  
Equinix, INC., USA  
Jabil Circuit, Inc., USA  
Juniper Networks, Inc., USA  
NetApp Inc., USA  
Optoplex, USA  
PCTEL, USA  
Penguin Computing, USA  
Qualcomm Inc., USA  
Synaptics, USA  
Telamon Corporation, USA  
VMware, Inc, USA  
VXI Global Solutions Inc, USA  
Western Digital Corp, USA  
Yahoo! Inc., USA

Materials

Detour Gold Corporation, Canada  
Kruger Products Inc, Canada  
Yamana Gold Inc., Canada  
Accurate Box, USA  
Alcoa Inc., USA  
Avery Dennison Corporation, USA  
Berry Plastics, USA  
Golden Aluminum, Inc., USA  
Koppers Holdings Inc, USA  
Newmont Mining Corporation, USA  
Novelis Inc., USA  
Paper Magic Group Hong Kong Ltd, USA  
YONYU Plastics (Shanghai) Co., Ltd, USA

Telecommunication Services

Telus Corporation, Canada  
CenturyLink, USA

Utilities

The AES Corporation, USA

23

companies in Oceania  
are pricing carbon now.<sup>1</sup>

Oceania

Carbon price disclosure by GICS sector

Companies currently using an internal price on carbon

|                  | Company                                 | Country     | Price (US\$)         | Impact | Target |
|------------------|-----------------------------------------|-------------|----------------------|--------|--------|
| Consumer Staples | Wesfarmers                              | Australia   |                      |        |        |
|                  | Woolworths Limited                      | Australia   |                      |        |        |
| Energy           | AWE                                     | Australia   |                      |        |        |
|                  | Origin Energy                           | Australia   | 36.75                |        |        |
|                  | Santos                                  | Australia   |                      |        |        |
|                  | Woodside Petroleum                      | Australia   |                      |        |        |
| Financials       | AMP                                     | Australia   |                      |        | ■      |
|                  | Australia and New Zealand Banking Group | Australia   | 1.30;<br>10.29–15.44 |        |        |
|                  | GPT Group                               | Australia   |                      |        |        |
|                  | Insurance Australia Group               | Australia   |                      |        | ■      |
|                  | Investa Property Group                  | Australia   |                      |        |        |
|                  | National Australia Bank                 | Australia   |                      |        | ■      |
|                  | Platinum Asset Management               | Australia   |                      |        |        |
|                  | Stockland                               | Australia   |                      |        |        |
|                  | Westpac Banking Corporation             | Australia   |                      |        |        |
|                  |                                         |             |                      |        |        |
| Industrials      | Qantas Airways                          | Australia   |                      |        |        |
| Materials        | Incitec Pivot                           | Australia   |                      |        |        |
|                  | South32                                 | Australia   |                      |        |        |
|                  | Fletcher Building                       | New Zealand |                      |        |        |
| Utilities        | AGL Energy                              | Australia   | 10.25                |        |        |
|                  | Infigen Energy                          | Australia   |                      |        |        |

Companies that anticipate using an internal price on carbon in the next two years

Consumer Discretionary

Super Retail Group, Australia  
Warehouse Group, New Zealand

Energy

Oil Search, Australia

Financials

Ayala Land Inc, Philippines

Industrials

Aurizon Holdings, Australia  
Australia Post, Australia  
Cleanaway Waste Management, Australia

Materials

Alumina, Australia  
Boral, Australia  
Fortescue Metals Group, Australia  
Integrated Packaging Australia Pty Ltd, Australia  
Sandfire Resources NL, Australia  
Sims Metal Management, Australia  
Atlas Consolidated Mining & Development, Philippines

Telecommunication Services

Spark New Zealand, New Zealand  
Globe Telecom Inc, Philippines

Utilities

APA Group, Australia

<sup>1</sup> 2 companies submitted private responses and are not listed in the appendix.

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**Report Authors****Nicolette Bartlett**

Director, Carbon Pricing

**Hannah Cushing**

Project Manager, Global Initiatives

**Sara Law**

Vice President, Global Initiatives

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**CDP Contacts****Paul Simpson**

CEO

**Lance Pierce**

President, CDP North America

**Paula DiPerna**

Special Advisor

**Media inquiries****Zoe Tcholak-Antitch**

Communications, CDP North America

[zoe.antitch@cdp.net](mailto:zoe.antitch@cdp.net)

For further information, contact:

[carbonpricing@cdp.net](mailto:carbonpricing@cdp.net)

This report is available for download  
from [www.cdp.net](http://www.cdp.net).

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